



## UN Is Asked to Block U.S. Order to Reduce Size of Soviet Missions

By Elaine Sciolino  
New York Times Service

UNITED NATIONS, New York — The Soviet Union has asked the United Nations to block an American order that would reduce the size of Soviet missions to the United Nations, according to a letter released Wednesday by the Soviet Mission.

The letter asked the United States to "cease its unilateral actions in the work of member nations."

"One of the most irresponsible manifestations of this policy," the letter added, "is the unilateral action of the American administration to reduce the number of staff of the U.S.S.R. Mission to the United Nations."

The letter repeated earlier Soviet allegations that the American order was illegal and that it represented a

"scandalous violation" of the obligations of the United States as host country for the United Nations. It called on the Committee on Relations with the Host Country to take "urgent and effective steps to insure the strict enforcement of the 1947 Headquarters Agreement and the creation of conditions to permit the work of the permanent missions accredited to the United Nations to proceed normally."

The Headquarters Agreement is a treaty between the United States and the United Nations that determines the privileges and immunities of the United Nations headquarters. It does not explicitly give the United States the right to determine the size of missions of member nations.

The Reagan administration in March ordered the Soviet, Yugoslavian and Ukrainian missions to reduce their staffs from 275 to 170 two years ago.

United Nations lawyers concluded that the United States did not have the right to unilaterally reduce the size of any mission and advised the United States to negotiate directly with the Soviet Union.

### France Relaxes Visa Rules for Some Americans

PARIS — Americans living in France whose residency permits are valid for more than one year no longer need visas to enter the country, the prefecture of police said Wednesday.

On Sept. 14, the government ordered mandatory visas for citizens of all countries, except European Community nations and Switzerland, as part of a series of anti-terrorism measures.

A police spokesman said Americans living in France with a residency card valid for more than one year may leave the country without first obtaining a visa to re-enter.

He said whether other non-EC foreigners with the same sort of residency card may re-enter the country without a visa was up to the discretion of officials, taking into account whether the person was considered a security risk.

All foreigners with a residency card lasting only one year must still obtain an entry visa, the spokesman said.

*Didier Imbert Fine Art*

MASTERPIECES OF  
**POP ART**

'61 - '65

16, Rue Marville Paris 8<sup>e</sup> Tel. 47 66 01 34

Monday to Friday 10-1, 2-3-7



President Corason C. Aquino of the Philippines offered a seat closer to his Defense Minister Juan Ponce Enrile at a cabinet meeting on Wednesday. Mr. Enrile, who has grown increasingly critical of Mrs. Aquino, declined and remained silent at the meeting.

### Laurel Proposes National Vote on Aquino's Rule

MANILA — Vice President Salvador H. Laurel, in a veiled challenge to President Corason C. Aquino, proposed Wednesday that a nationwide vote of confidence in their government be held.

Mr. Laurel said that the plebiscite should also ask the voters whether the president and vice president should serve out their six-year terms as

whether they favor an early presidential election in May.

His suggestion drew him close to the position of Defense Minister Juan Ponce Enrile, who has questioned the government's legitimacy under a proposed new constitution that is to face a plebiscite in January.

Mr. Enrile said Wednesday that it was he and the military who had brought the Aquino government to power. "We were widders of power before anyone took her or his oath to be part of this government," he said.

## John Braine, British Novelist, Dies

LONDON — John Braine, author of the novel "Room at the Top" who helped create an artistic upheaval in the 1950s that focused on the grim realities of life in northern Britain, died Tuesday in London after suffering a heart attack. He was 64.

Mr. Braine, with the playwright John Osborne and the novelists Alan Sillitoe, Brian Baxter and Keith Waterhouse, among others, were designated by critics as "The Angry Young Men."

Their ballads were industrial settings, scenes of working-class life, a determination to portray bleak reality, and anger at the British class system.

Mr. Braine was born into a Roman Catholic family in the Yorkshire city of Bradford. "Room at the Top" was his immediate recognition in 1957. It was made into a successful film in which Simone Signoret, the French actress, won an Academy Award.

None of Mr. Braine's other books achieved the same popularity. They included "The Voy," "The Crying Game" and the autobiographical "Those Golden Days."

Inventor said he was a "major scientist, an outstanding specialist in the field of nuclear physics and atomic technology." A sequence of honors bestowed on him, starting in 1953, suggest that he played a key role in the nuclear program.

In 1959 he was given an unpublished Lenin Prize.

Dr. Robert Bremner, 64, Advocate of Auto Safety

NEW YORK (NYT) — Dr. Robert Bremner, 64, a Soviet physicist who was an expert on the safety of automobiles, died of cancer Saturday in Gainesville, Fla.

Dr. Bremner was instrumental in establishing the National Highway Traffic Safety Bureau, part of the U.S. Department of Transportation. He also helped establish the first U.S. Motor Vehicle Safety Standards.

## ROMANIA: Bucharest's Ties With East, West Erode

(Continued from Page 1)

Romanian officials frequently point out their success in paying the national debt, which shrunk from \$10.5 billion in 1981 to \$6.6 billion at the end of last year. The government still was forced to renege \$500 million in payments to banks this year, and banks and Western businesses have been unwilling to invest in the country despite its financial record.

Romanian exports to the Soviet Union nearly doubled last year, while sales to Western countries fell 12 percent.

Mr. Ceausescu also has publicly expressed resistance to Mr. Gorbachev's program for the joint development of high technology by the

Soviet Union and its East European allies.

The Romanian leader was the last Warsaw Pact leader to meet with Mr. Gorbachev in Moscow, and he stayed only six hours. Mr. Gorbachev has not visited Romania.

Diplomatic note that since Mr. Gorbachev came to power in March 1985, Romania's unique role in East bloc diplomacy has been steadily diminishing. Its status as the only bloc country with good relations with China was undermined by the visit to Beijing of General Wojciech Jaruzelski, the Polish leader, and Erich Honecker, the East German leader.

President Nicolae Ceausescu

his life and his security would be in danger.

But Mr. Guerezo decided at one point that he was getting cut out of the transaction he had arranged and sold a distorted version instead to the Sunday Mirror.

When the Mirror's article ran on Sept. 28, Mr. Vannum reportedly was upset and broke cover, going to the next morning to the Sunday Times newsroom. The paper said he disappeared. The Sunday Times article ran the following Sunday, Oct. 5.

### VANUNU: Israel Remains Silent

(Continued from Page 1)

prison sentence" for his revelations.

Israeli spokesmen have stuck to carefully worded disclaimers. "We do not know anything about this matter," said a spokesman for Prime Minister Yitzhak Shamir. A Princes Service spokesman would comment that the Vanunu case was not being held in a Princes Service jail.

Shamir and the Shin Bet, the internal security service said to operate the Gadera facility, have no spokesman and never comment publicly.

But the silence has begun to pinch. Israeli newspapers, while endorsing the state's right to enforce secrets and even applauding the alleged kidnapping, have criticized the government's refusal to discuss Mr. Vanunu's fate, suggesting that the state is covering up security lapses that allowed him to leave Israel with large quantities of secrets.

The Jerusalem Post chided the prime minister's spokesman, saying: "Telling obvious and therefore stupid lies is neither a viable political option nor a patriotic duty."

In the swirl of unnamed sources and unverified "facts," little is clear. Mr. Vanunu worked for nearly 10 years at Dimona, in the Negev, left after authorities reportedly questioned his growing sympathy for Palestinians.

Mr. Vanunu was also undergoing a crisis of conscience, according to Mr. McKnight, one that apparently led him to leave Israel for Australia with a suitcase full of atomic secrets and undeveloped photographs of the Dimona plant.

Mr. McKnight said that Oscar Guerezo, a freelance journalist from South America, persuaded Mr. Vanunu to tell his story to the Sunday Times. Mr. Vanunu went to London at the paper's expense, staying under assumed names in seven hotels in three weeks, before, Mr. McKnight said, "the

## Rome Gives Priests New Advice on Homosexuals

By Roberto Suro  
New York Times Service

ROME — New Vatican guidelines for Roman Catholic pastors will recommend that homosexuals be encouraged to take part in the sacraments and that psychological and medical factors should be taken into account in assisting them, according to senior church officials.

The church's traditional moral condemnation of homosexual acts is firmly upheld in the guidelines, which are to be made public Thursday, officials added.

The document offers advice to Roman Catholic priests on how to deal with homosexuals in a church context, according to a Vatican official, but it also reminds clergy members that government actions should always promote strong family structures.

Homosexuality has been an increasingly controversial subject for the Catholic Church in recent years. For example, Catholic bishops in New York City recently were involved in an unsuccessful fight against a City Council action intended to protect homosexuals from discrimination.

Also, the church's attitude toward homosexuals has been a source of conflict between some liberal American Catholics and the Vatican. An errand mission toward homosexuality was one of the factors cited in two recent cases in which Rome took disciplinary action against Catholic priests in the United States.

The guidelines suggest that pastors encourage homosexual Catholics to take part in the sacraments, particularly Reconciliation, in which a Catholic seeks forgiveness for sins and the Eucharist, which is the central event of the Mass, according to an official familiar with the document.

The church has long insisted that as a first step homosexuals should recognize the sinfulness of homosexual acts and promise to remain celibate so long as they feel a homosexual tendency.

## WORLD BRIEFS

### Press Cites Grenade in Airbus Plunge

TOKYO (AP) — Osaka police experts suspect that a hand grenade tossed in a taxiway may have caused the mid-air plunge of a Thai Airways International Airbus jetliner on Sunday, newspapers reported Wednesday.

The Asahi, Yomiuri and Tokyo Shimbun newspapers said that the police had identified metal fragments as possibly coming from a U.S. type fragmentation grenade. They also reported that the police were investigating two Japanese men who boarded the flight in Manila, one of whom remained hospitalized from injuries sustained in the accident. An Osaka police spokesman refused to confirm or deny the newspaper reports.

Kyodo News Service reported that passengers described two men who were smoking heavily, as if they were nervous, and advising passengers to get away from the cockpit. A government official said Wednesday that investigators believed an explosion may have been responsible, but refused to speculate on whether a bomb was involved.

### Soviet to Revamp Emigration Policy

MOSCOW (AP) — The Soviet Union is revamping the administration of its emigration policy and is dealing with visa applications and other human rights questions "in a more humane spirit," a senior Soviet official said Wednesday.

But Yuri Kashlyev, head of the recently created Humanitarian and Cultural Relations Department of the Foreign Ministry, did not specify how Soviet emigration policy might be affected by the effort. He did not say whether the Kremlin would make it easier for prospective emigrants to leave.

Mr. Kashlyev, who heads the Soviet delegation at the conference on human rights in Geneva, said that the Soviet Union had always dealt humanely with human rights questions. He said that "specific steps" had been taken in the past year to make improvements in this area.

### Iraqis Reportedly Chase Kuwaiti Plane

TEHRAN (AP) — A plane carrying a Kuwaiti envoy from Damascus to Tehran via Turkey abruptly changed course and roared for the Soviet Union on Wednesday to escape pursuing Iraqi jet fighters, Iran's official IRNA news agency said.

The agency said the Iraqi jets were repelled by Iranian jets, and that the envoy's aircraft landed in the Soviet Union at an airport at Yevren in the Armenian Republic, near the Turkish border.

The plane reportedly carried Abdul Rahman al-Azizi, an envoy of the Sunni Emir, Sheikh Jaber al-Ahmad al-Sabah. Mr. Azizi was on a tour of the Middle East to extend official invitations to the Islamic summit meeting scheduled for January in Kuwait, the agency said.

### Tass Dismisses New U.S. Arms Plan

MOSCOW (AP) — The official Tass news agency said Wednesday that new U.S. proposals at the arms talks in Geneva were a "blatant" effort to draw a Soviet rejection.

The U.S. disarmament initiative was made in a dispatch by Vladimir Chernomyrdin, a senior analyst, followed the first round of talks on long-range nuclear weapons since the new American plan was announced. U.S. officials said the proposals were intended to build on agreements in principle reached by President Ronald Reagan and Mikhail S. Gorbachev, the Soviet leader, in Reykjavik, Iceland.

### 6 Convicted in India of Spying for U.S.

NEW DELHI (NYT) — An Indian judge sentenced six men, including five government officials, to three-year prison terms Wednesday for spying for the United States and passing on secret information about Indian military plans to the U.S. military.

Judge S.C. Jain said that one of the officials, K.K. Sareen, a former director at the Planning Commission, was a "double agent" who had also worked for the Soviet Union.

The sixth man was identified as P.E. Mehta, a business consultant. He was described as the "kingpin of the operation" and purportedly confessed to selling information to U.S. Embassy officials in New Delhi from 1962 to 1977. Other four men in the case included an official at the Planning Commission, two former aides to cabinet ministers in the government of Prime Minister Indira Gandhi and a junior official in a government trading organization.

### For the Record

The Revolutionary Cells, a leftist group, claimed responsibility on Wednesday for shooting and seriously wounding a West Berlin immigration official on Tuesday, police said.

A French court charged Jean Leguay, 79, deputy police chief of the city government during World War II, with crimes against humanity for his alleged role in deporting Jews from Bordeaux.

France declared a state of emergency Wednesday in the Pacific islands of Wallis and Futuna and sent additional police forces to back government administrators after a dispute with traditional chiefs on Wallis Island.

An indefinite curfew was imposed on parts of the southwestern Palestinian town of Qatifa after four persons were killed and 25 were injured in clashes between Palestinians and Israeli forces, the official AFP news agency reported.

A U.S. military delegation arrived in Hanoi on Wednesday seeking information on missing American servicemen who may be alive in Vietnam and permission to dig for remains at warplane crash sites. (UPI)

### Correction

An obituary Oct. 21 on Ronald Reagan reported incorrectly that he had been the last surviving child of former King Victor Emmanuel III of Italy. He had two surviving sisters.

### SYRIA: France, Syria Join to Prevent Renewed Terror

(Continued from Page 1)

mined with Middle Eastern terrorism.

President François Mitterrand said Tuesday during a visit to West Germany that he would not "do any compromise with terrorism."

A statement that was widely viewed here as an implicit criticism of the conciliatory approach to Syria taken by the government of Prime Minister Jacques Chirac, Mr. Mitterrand also said that there was "no question" of selling French arms to Syria.

Mr. Mitterrand, addressing the National Assembly on behalf of Mr. Chirac, said earlier Wednesday that France has blocked delivery of arms purchases by Syria. He said that France has blocked delivery of arms purchases by Syria since 1982 and that more recent Syrian requests were refused.

Mr. Mitterrand also said that Lakhal Ayad, director of Algeria's military security agency, passed a French message to the terrorist group to the effect that Mr. Abdallah Belkacem, a French citizen, was likely to be released by a French court following his trial in February.

The newspaper said that France had concluded a "contract" with Elie Hobeika, a pro-Syrian Christian militia leader, to carry out operations against the terrorists, whose base is in a Christian area of northern Lebanon, if the truth in the bombing campaign is not observed.

Some officials said that the French had been embarrassed over British charges of terrorist involvement and a Syrian concern that Syrian troops might eventually accept British demands for punitive measures may have helped France gain Syrian help, even though the Syrian intelligence ser-

vices may have aided terrorists in France.

■ **Bonn Aides Ambassador**

West Germany said Wednesday that it would delay the replacement of its ambassador to Damascus and is examining whether members of the Syrian Embassy in Bonn have supported terrorism. The Associated Press reported from Bonn.

■ **U.S. Reaction to EC Move**

The United States expressed disappointment Tuesday at the EC's rebuff of Britain's call for sanctions against Syria, saying it is important for the international community to send a clear and unequivocal message warning Syria against support for terrorism. The Washington Post reported.

### MALAWI: Thousands Flee Rebels

(Continued from Page 1)

system, coupled with increasing numbers of attacks on UNICEF centers in the affected areas, has left the UN agency with only one of its original 17 teacher training schools in Mozambique, Marta Maunz, a UNICEF area representative, said Wednesday.

She said that agency representatives in the northern provinces have reported numerous instances of atrocities by rebel fighters, including the cutting off of ears of civilians suspected of cooperating with state security forces and the raping and kidnapping of women.

The situation on the Malawi border has become so insecure, Ms. Maunz said, that many Mozambicans spend their nights, including the Malawi side and cross into Mozambique during the day to tend their farms.

Richard Morgan, a UNICEF emergency relief officer, said that between 1982 and 1984, 161 health clinics have been destroyed by guerrillas and have been seized and damaged.

As a result of the guerrilla war, Mr. Morgan said, immunization coverage in Mozambique for infants, tuberculosis, diphtheria, polio and whooping cough has fallen off from 44 percent of the population in 1984 to 33 percent in 1985, the last year for which complete statistics are available.

UNICEF officials said that last year 4,649 primary schools were destroyed by guerrillas, and the number of primary school teachers in Mozambique dropped from 21,045 in 1984 to 20,226 in 1985. Mozambican officials have said that the number of rebel attacks on schools and health clinics has increased since the death of the Mozambique leader's death.

Mozambique, through which the strategically important rail corridor from Zimbabwe to the port of Beira passes, had taken on a prominent role in advocating European and U.S. sanctions against South Africa for its apartheid policy.

The port is regarded as a vital element in reducing the region's dependency on South Africa's rail transport system.

## Transatlantic business travellers...

I like it. Flying the Atlantic in TWA's Ambassador Class.

It makes flying on business a real pleasure. Just look at the business of getting on the plane. TWA makes it as effortless as possible. Boarding cards and seat reservations (smoking or non-smoking) settled before you even leave the office.

Think of the time and trouble that saves.

Of course I enjoy it. Who couldn't. In that Ambassador Class cabin comfort is the thing. Ah, peace! It's wonderful.

There you are, sitting comfortably in the widest business class seat across the Atlantic.

The TWA Business Lounge.

Plenty of space around you.

Plenty of space to stow carry-on luggage.

Room to stretch and wiggle your toes.



Then the attention you get. A charming flight attendant offers you a selection of drinks, when you want them. Brings you an interesting menu, with excellent cuisine to back it up. Its real, TWA American, friendly service.

Well, I say to myself, I'm on business. I deserve this sort of quiet comfort. All business travellers do.

Great thing is TWA flies to over 60 cities in the US. That makes it easy to get where you want to go. And to enjoy the Ambassador Class comfort that makes business travel such a pleasure.

...deserve the quiet comfort of TWA's Ambassador Class.

Leading the way to the USA.

**TWA**

**UNIVERSITY DEGREE**

BACHELORS • MASTERS • DOCTORATE

For Work, Academic, Life Experiences.

Send detailed resume for free evaluation.

**PACIFIC WESTERN UNIVERSITY**

Los Angeles, California 90097, Dept. 23, U.S.A.



# SENATE: Democrats Close to Goal

(Continued from Page 1)

A world still lost the Senate for at least two years of Mr. Reagan's term unless they took a majority of the six pivotal seats.

A unusually large number of Senate seats are up for election this year—six in all, including the six toss-up—and that could produce a change of fortune.

Staying on polls showing that Reagan's support is slipping, the Democrats are trying to turn voters away from the economy, and to help them understand the need for a change in leadership.

In the absence of any powerful issue, the Democrats' big advantage now is when the campaign begins in earnest on Nov. 3, the greatest number of seats they have to win. At least 22 of the 34 seats up this year are held by Republicans, the Democrats do not even need to win a majority of the seats.

These are the five tossups in addition to Alabama:

• Colorado: This is the only Democratic seat on the list, so it is the most pivotal of all. A Republican victory in the seat of Senator Gary Hart, the Democrat who is retiring, would make the Democrats' job much harder. Representative Timothy E. Wirth, a Democrat, had been holding a slim lead over the Republican, Representative Ken Kramer, but a new Denver Post poll, completed Oct. 26, shows a three-point Kramer lead, less than the margin of sampling error.

• Idaho: A dead heat from the start, the race between Senator Steven D. Symes, a conservative Republican, and Governor John V. Evans, a moderate Democrat, is still tight.

• North Carolina: Senator James T. Bryant moved out to an early lead when he was named to succeed the late Senator John R. East, but the 59-year-old Democratic nominee, former Governor Terry Sanford, has started observing the state with the vice-presidential campaign. The latest Charlotte Observer poll shows him narrowly ahead, and the momentum, for the moment, seems to be with him.

• South Dakota: Despite the farm crisis and his own lackluster campaign style, Senator James Abdnor has caught up to his energetic Democratic challenger, Representative Thomas A. Daschle. Hard-hitting television commercials may have played a role, and politicians in the state are betting on Mr. Abdnor.

• Washington: Senator Slade Gorton, a freshman Republican, and former Transportation Secretary Brock Adams finished within 500 votes of each other in the state's open primary, and many people in the state think the election could be almost as close.

These are the five tossups in addition to Alabama:

• Colorado: This is the only Democratic seat on the list, so it is the most pivotal of all. A Republican victory in the seat of Senator Gary Hart, the Democrat who is retiring, would make the Democrats' job much harder. Representative Timothy E. Wirth, a Democrat, had been holding a slim lead over the Republican, Representative Ken Kramer, but a new Denver Post poll, completed Oct. 26, shows a three-point Kramer lead, less than the margin of sampling error.

• Idaho: A dead heat from the start, the race between Senator Steven D. Symes, a conservative Republican, and Governor John V. Evans, a moderate Democrat, is still tight.

• North Carolina: Senator James T. Bryant moved out to an early lead when he was named to succeed the late Senator John R. East, but the 59-year-old Democratic nominee, former Governor Terry Sanford, has started observing the state with the vice-presidential campaign. The latest Charlotte Observer poll shows him narrowly ahead, and the momentum, for the moment, seems to be with him.

• South Dakota: Despite the farm crisis and his own lackluster campaign style, Senator James Abdnor has caught up to his energetic Democratic challenger, Representative Thomas A. Daschle. Hard-hitting television commercials may have played a role, and politicians in the state are betting on Mr. Abdnor.

• Washington: Senator Slade Gorton, a freshman Republican, and former Transportation Secretary Brock Adams finished within 500 votes of each other in the state's open primary, and many people in the state think the election could be almost as close.



CIA PROTEST—Demonstrators at the University of Minnesota in Minneapolis smash the door of a building where the Central Intelligence Agency conducted a recruiting drive. The protesters clashed with police, who then used Mace to disperse the crowd of about 600.

## CAMPAIGN BRIEFS

### Congress May Get 5 Southern Blacks

GREENVILLE, Mississippi (LAT)—At least five Southern black candidates for U.S. Congress are believed to have a good chance of being elected Nov. 4, in what could mark a political turning point for black candidates in the South.

More than two decades after the Voting Rights Act ensured that blacks would have access to the voting booth, only two blacks from the Deep South—Representative Harold E. Ford, a Democrat of Tennessee, and Mickey Leland, a Democrat of Texas—are among the blacks who hold 21 of the 435 seats in the House. Both Mr. Ford and Mr. Leland are given good chances of being re-elected.

### Idaho to Vote on 'Right-to-Work' Law

BOISE, Idaho (LAT)—Idaho voters will decide next Tuesday in a referendum whether they want a "right-to-work" law making it illegal for an employer to require a worker to pay union dues to keep a job.

Right-to-work proponents insist that the existing 18-month-old law be preserved so that Idaho can attract new industry to the state. Labor, however, contends that the law offers nothing but the certainty of lower wages and benefits for Idaho workers.

National right-to-work leaders hope that the Idaho vote will provide momentum for future efforts to add states to the list of 20 that now have these laws, long considered an anathema to organized labor.

### Florida to Decide on Casino Gambling

MIAMI (Reuters)—A referendum on legalizing casino gambling has set off a heated battle in Florida, pitting religious leaders, politicians and racetrack owners against a coalition of hoteliers. However, surveys show no more than 42 percent of voters support casinos.

Florida voters must decide whether to give each county's citizens the power to approve local casino gambling. Florida, which will also pass judgment on authorizing a state lottery, will be among several states to decide whether to legalize gambling to fill state coffers. Voters in Idaho, Kansas, Montana, North Dakota, and South Dakota are being asked to make a decision on state lotteries and Kansas voters will also consider allowing dog and horse racing.

# French Culture Minister Seeks U.S. Ideas

By Leslie Bennetts

NEW YORK—On his first visit to the United States since his appointment as France's minister of culture and communications, François Léotard said this week that he was "not in agreement with the political expression" of his conservative predecessor, Jack Lang.

Four years ago Mr. Lang provoked a furor on both sides of the Atlantic by assailing American "cultural imperialism" and declaring his intention to save French culture from the damage wrought by years of parsimonious conservative governments.

Seven months ago, however, Mr. Léotard—the leader of France's center-right Republican Party—replaced Mr. Lang and he has been given an expanded jurisdiction that includes radio, television and telecommunications as well as culture.

He has begun the privatization of the largest of France's three state-owned television stations, has proposed legislation to establish a French equivalent to the Federal Communications Commission; is calling for more private-sector involvement in cultural affairs, and

has led the battle to change French press laws to permit individuals to own extensive ownership. He also hopes to decentralize and deregulate France's telephone service.

Back home, the shock waves are still reverberating, but in the United States—where Mr. Léotard's visit included a full roster of meetings with Reagan administration officials and a rededication address at the Statue of Liberty calling for solidarity between France and the United States—the culture minister's message was closely in tune with the prevailing policies.

"I think that between U.S. culture and French culture there is a dialogue, not a war," he said. "We are not against each other. I don't say that Mr. Lang did it bad, but I am not in agreement with his political expressions at the beginning of his tenure regarding 'cultural imperialism.' I want to have a good relationship with my counterparts in the United States. We are a great power in the cultural field, and we have a good competition with the U.S., not an animosity."

Mr. Léotard's views signal a dramatic departure from the policy of his predecessor. "It is French tradition that there

is a strong involvement of the state in cultural affairs," he said. "But my philosophy is different. I want to bring in additional partners, to get the private sector involved—corporations, localities, private citizens. I don't want to have a partisan concept of culture. For me culture is a field of liberty. It is not the state that is the creator of culture, it is the citizen."

In many ways Mr. Léotard is looking to the United States as his guide in the sweeping policy changes being instituted. He is starting a program of matching grants, with government money matching private contributions to the arts—"inspired from your experience," he said.

## Spain, Jordan Discuss Terror

The Associated Press

AMMAN, Jordan—The foreign minister of Spain, Francisco Fernández Ordóñez, discussed efforts against international terrorism with his Jordanian counterpart, Tahir al-Masri, in Amman on Wednesday, a Spanish source reported.

The proposed denationalization of France's TFI television station has caused an uproar, but Mr. Léotard views it as only a first step. "I want to encourage the government from television but by law," he said, "but we need time. The mind-set of the French public is something that has to be changed over a period of time."

He is starting a program of matching grants, with government money matching private contributions to the arts—"inspired from your experience," he said.

## BENNETTON

Engraver-Heraldist firm founded in 1880

VISITING CARDS  
HEADED WRITING  
PAPER  
INVITATION CARDS  
WEDDING  
INVITATIONS  
SIGNET RINGS

75, bd. Malabar  
Paris 8<sup>e</sup>, tel. 43.87.57.39

Share the secrets of Cardhu.

Cardhu 12 year old Highland Single Malt Whisky from the House of Jobnnie Walker.

## Introducing the new Oberoi, Bombay



Now there's a new hotel that is truly one of the finest in the world. The Oberoi, Bombay enjoys a perfect location in the heart of the business district, next door to the Oberoi Towers. Each of our exquisitely styled guest rooms is a haven of peace and tranquility. There's a personal butler to attend to your every need. You can relax beside our pool or in the luxurious health club. And if you are travelling on business, our exclusive Executive Centre features the latest office equipment available 24 hours a day. At the new Oberoi, Bombay, you'll discover the best the world has to offer.

The Oberoi  
BOMBAY, INDIA

# WIN \$\* MILLIONS!

## Strike it rich in Canada's Favorite Lottery. You pick your own numbers playing Lotto 6/49

That's right... you can win millions by picking your own numbers playing Lotto 6/49—Canada's most popular Government Lottery. In fact, last year Lotto 6/49 paid out \$354,736,589.00 in ALL CASH PRIZES. And it's all free of Canadian taxes. There are two draws each week for a grand prize guaranteed to be not less than \$1,000,000.00 with many millions more in secondary prizes. Grand prizes often run into the millions and have been as high as \$13,990,588.80. Imagine what you could do with that much cash! This is your opportunity to find out because now you can play the lottery that's making so many millionaires in Canada.

**WHAT IS LOTTO 6/49?**

Lotto 6/49 is the official Canadian version of Lotto—the world's most popular form of lottery. It's the lottery in which you pick your own numbers and it's called "6/49" because you select any 6 of 49 possible numbers from 1 to 49. Your numbers are entered in the Lotto 6/49 computer system and if they match the six winning numbers chosen in the draw—you win the grand prize. Or if you have only 3, 4 or 5 numbers correct you win one of thousands of secondary prizes available.

**HOW DO I KNOW WHEN I WIN?**

You will be notified immediately when you win a prize of \$1,000.00 or more. Also, a complete list of all winning numbers will be sent to you after every tenth draw so that you can check along the way to see how you are doing. At the expiration of your subscription you will be sent a final statement of your winnings. All prize money will be converted to any currency you wish and confidentially forwarded to you anywhere in the world. So mail your order today—the next big winner could be you.

**HOW CAN I PLAY?**

Complete the attached order form and send it to Canadian Overseas Marketing along with the necessary payment. Your numbers will automatically be entered for the specified length of time. You may select from 1 to 8 games for 10, 25, or 52 weeks. Each game

gives you another chance at the grand prize for every draw in which you are entered. You receive a "Confirmation of Entry" by return mail acknowledging your order and indicating the numbers you have selected as well as the draws in which they are entered.

## ORDER TODAY!

Mark six numbers on each game board you wish to play.

CANADIAN OVERSEAS MARKETING ORDER FORM					
EACH BOARD = 1 GAME MARK 6 NUMBERS ON EACH BOARD YOU WISH TO PLAY					
1 10 20 30 40 50	2 10 20 30 40 50	3 10 20 30 40 50	4 10 20 30 40 50	5 10 20 30 40 50	6 10 20 30 40 50
11 21 31 41	11 21 31 41	11 21 31 41	11 21 31 41	11 21 31 41	11 21 31 41
2 12 22 32 42	2 12 22 32 42	2 12 22 32 42	2 12 22 32 42	2 12 22 32 42	2 12 22 32 42
3 13 23 33 43	3 13 23 33 43	3 13 23 33 43	3 13 23 33 43	3 13 23 33 43	3 13 23 33 43
4 14 24 34 44	4 14 24 34 44	4 14 24 34 44	4 14 24 34 44	4 14 24 34 44	4 14 24 34 44
5 15 25 35 45	5 15 25 35 45	5 15 25 35 45	5 15 25 35 45	5 15 25 35 45	5 15 25 35 45
6 16 26 36 46	6 16 26 36 46	6 16 26 36 46	6 16 26 36 46	6 16 26 36 46	6 16 26 36 46
7 17 27 37 47	7 17 27 37 47	7 17 27 37 47	7 17 27 37 47	7 17 27 37 47	7 17 27 37 47
8 18 28 38 48	8 18 28 38 48	8 18 28 38 48	8 18 28 38 48	8 18 28 38 48	8 18 28 38 48
9 19 29 39 49	9 19 29 39 49	9 19 29 39 49	9 19 29 39 49	9 19 29 39 49	9 19 29 39 49

**FREE BONUS** INCLUDES 2 DRAWINGS PER WEEK (20 Drawings) (52 Drawings) (104 Drawings)

1 Game \$1.45 \$1.12 \$1.25  
2 Games \$2.90 \$2.25 \$2.50  
3 Games \$4.35 \$3.37 \$3.75  
4 Games \$5.80 \$4.50 \$5.00  
5 Games \$7.25 \$5.62 \$6.25  
6 Games \$8.70 \$6.75 \$7.50

Make Cheque or Bank Draft (in U.S. Funds) payable to: Canadian Overseas Marketing and Mail to: Suite 1801 - 1 Yonge Street, Toronto, Ontario, Canada M5E 1E5

NAME \_\_\_\_\_ TELEPHONE AND AREA CODE \_\_\_\_\_

ADDRESS/PO BOX \_\_\_\_\_

CITY \_\_\_\_\_ COUNTRY \_\_\_\_\_

Check ☐ Bank Draft ☐ ☐ VISA ☐ MASTERCARD ☐ EXPIRY DATE \_\_\_\_\_

CREDIT CARD NUMBER \_\_\_\_\_

SIGNATURE \_\_\_\_\_

VALID ONLY WHERE LEGAL NOT AVAILABLE TO RESIDENTS OF SINGAPORE





## OPINION

When the Top U.S. Lawyer  
Attacks the Top U.S. Court

By Anthony Lewis

NEW HAVEN, Connecticut — In speech after speech Attorney General Edwin Meese has been calling for changes in our view of the U.S. situation. Last year he said his family members, of first speech and second, should not protect Americans in repression by state governments. He has told us that Supreme Court decisions should not be respected as supreme law of the land.

**The attorney general is making a calculated assault on the role of judges in the system. That has to be taken extremely seriously.**

been simply to brush them off. He is to his argument about states' rights and the constitution, for example, but even discussing the 14th amendment, whose adoption after the Civil War profoundly enlarged federal power over state action. And then he took away from his own proposition, but it is clear now that the attorney general is doing something more than waging this notion and that. He is taking a calculated assault on the idea of the United States: on the role of the Supreme Court, on the role of the federal system, and that has to be taken extremely seriously.

The far-reaching character of Mr. Meese's campaign was made evident the case he chose to illustrate his argument that the decisions of the Supreme Court are not the supreme law of the land. That was the court's 1958 decision in the Little Rock school case, *Cooper v. Aaron*.

Remember what happened in Little Rock Central High School, under a court order to desegregate, agreed to join black children. But the governor of Arkansas, Orval Faubus, posted national guard units at the school and barred it "off limits" to the black children. He asserted that he was not and by the Supreme Court's decision school segregation.

When lower federal courts ordered Faubus and the national guard to obstruct entry of the black children, a mob kept them out. President Eisenhower sent federal troops, and the children entered Central High. But the school board then asked the Supreme Court to undo the plan and relieve it the obligation to end segregation

for a period of two and one-half years. The Supreme Court rejected the idea that a state could sit by and do nothing and then use it as an excuse to escape its constitutional obligations. And the court rejected Governor Faubus's claim that he was not bound to respect its school desegregation decision.

To emphasize their unanimity, the nine justices then did an extraordinary thing. Each one signed the opinion making it their joint product. It said that ever since the case of *Marbury vs. Madison* in 1803, Americans had accepted the principle that the judiciary was "supreme in its exposition of the law of the constitution," and hence that the Supreme Court's constitutional decisions were "the supreme law of the land."

"Of course it is true that presidents and other Americans can criticize the Supreme Court. We can urge the court to overturn its own constitutional decisions, as it has often done."

But unless and until a decision is overturned, it is the law. To argue otherwise—to argue that no one owes respect to a Supreme Court decision unless he was actually a party to the case—is to invite anarchy. That was the argument made by Mr. Faubus in the Little Rock case. And that was the case on which Attorney General Meese relied.

The extremity of the argument drew a grave warning last weekend from the new president of Yale, Mr. Meese's ally, Mr. Benno Schmidt Jr., a noted constitutional scholar, said Mr. Meese was on a "disastrous" course, speaking as "a man of power, not a man of law."

Power is indeed the object of the game, and Mr. Meese is not the only one playing it. In California a campaign heavily financed by rightist sources aims to remove three members from the state Supreme Court. A Wall Street Journal editorial urging their removal said that the result would "reverberate throughout the land." The aim is to intimidate judges everywhere.

In many countries courts are so more than instruments of the state and political power. The greatest single distinction of the American constitutional system has been that courts are a check on that power. I cannot believe that we want to change now; to turn our judiciary, in effect, into subservient people's courts.

What can we do? Benno Schmidt urged the lawyers of the country to speak out against the Meese attack on law. The rest of us have our vote. Senators should be our safeguard against packing of the courts. We know from recent experience which ones have been especially eager in denouncing judicial appointments. Next time the nomination could be Edwin Meese himself.

The New York Times.



Diplomatic exchanges.

## LETTERS TO THE EDITOR

## Disarmament Means Nuclear and Conventional Cuts

We may never know how close President Reagan and General Secretary Gorbachev really came in Reykjavik to an agreement that would have set in motion a process leading to radical arms reductions. The mere prospect of such deep cuts and the possible elimination of nuclear weapons has, however, prompted Western experts and officials to voice concerns that given Soviet conventional superiority, a conventional war in Europe might become much more likely in the absence of a U.S. nuclear counterweight. Such arguments do not hold water, for three reasons:

Nuclear deterrence is essentially the result of two factors: East-West conflict and the knowledge of how to produce nuclear weapons. Since we cannot get the nuclear genie back into the bottle, and because there is scant hope that an SDI-type nuclear antidote can be developed, the nuclear threat will remain until the superpowers resolve their most fundamental differences. In this (very unlikely) case the level of potential East-West conflict would be so low that neither side would feel an incentive to fight a conventional war.

The maintenance of large-scale conventional forces by the two superpowers in Europe would signal a distrust in the other side's intentions and would stand in the way of abolishing nuclear weapons. So a solution to NATO's conventional defense problem would have to be found to keep the process of eliminating nuclear weapons viable.

But what if the United States became weary of its alliance commitments and withdrew its nuclear umbrella before a stable peace had been reached? Given the high stakes America has in a free and prosperous Western Europe, such a development is hardly conceivable.

And if the West Europeans truly feared the prospect and felt a need for a nuclear force to deter a conventional Soviet threat, they could easily do something about it. Britain and France have nuclear arsenals, and these could form the nucleus of a European Nuclear Force formidable enough to deter Soviet conventional adventurism. But faced with European nuclear forces targeted against it, Moscow would want to keep its own nuclear deterrent, which in turn would prompt America to maintain a nuclear retaliatory capability.

Thus, if Washington and Moscow were really serious about reducing and eventually eliminating their nuclear arsenals, their own interests would compel them to rid Europe of the specter of conventional war. For this reason, West Europeans can and should support U.S.-Soviet nuclear disarmament efforts.

ANDREW P. SUNDBERG,  
Director, A.C.A. Geneva.The Unlikely Hope and Faith  
Of Charity, a Radical at 12

By Joe Murray

LUTKIN, Texas — If you've ever wondered where young radicals wrote the speech, she said her mother helped her gather the information but well on her way. Her name is Charity Grant, believe it or not.

I didn't. Neither did I believe much of the letter I received from her a couple of weeks ago, much less the text of a speech

every kind of music from rock to cello. Straight out, when I asked her who wrote the speech, she said her mother helped her gather the information but the words were hers. Her saying it didn't convince me. It was what she said next.

The speech had concluded with an appeal to other youngsters to contact her to share ideas and to organize their own children's crusade against nuclear weapons. When I asked her the response she had received, she didn't hesitate: "I haven't gotten any at all." Folks, that's pure, unadorned, little-girl honesty. It sold me on Charity T.H. Grant.

It turns out I'm not the first one to be. (Those of you who floor easily had best at yourself down and get a grip on the arms of the chair.) In 1983, "Me," magazine named Charity its Woman of the Year because she turned down a blue ribbon in a reading program sponsored by the Noon Optimist Club after finding out that it excluded women members.

The magazine's award was more than deserved, judging from what she told me about the times she came home in tears from school. She was taunted by classmates — inspired, she believes, by their parents — and harassed by grown-ups over the phone. "I guess a lot of kids' parents didn't like my politics," she said.

On the other hand, just last month she received a letter of encouragement from Elie Wiesel, shortly before he was named as recipient of the Nobel Peace Prize. Things have a way of evening out.

Not that Charity Grant is looking for ways to smooth things out. I prompted I wouldn't tell what it's about, but if "Me," magazine publishes an article of hers, her family can expect more flak.

But I imagine they're used to the problems of being different. Her father is the homemaker in the family; her mother, the wage earner. That's probably about as common in Iowa City, Iowa, as it is in Lutkin, Texas.

However, there's little doubt in my mind that Iowa City has more radicals than we do in the category of 12-year-olds. If anything, Charity Grant may be in a category of radicals all her own.

Whether she's a dangerous radical I suppose depends on your own category of politics. Personally, I made up my mind about her after I received a letter from her father, along with a picture of her I had requested.

He mentions in passing: "By the way, when you called Charity the other night she plugged in her tape recorder and taped everything. As you may recall, she also asked you some questions. Now she is working on an interview with you. As she said to me, 'People read him. I will give them a chance to read what I have found out about him.'"

Yeah, she's dangerous.  
Cris New Service.





## Living Abroad

## New Law Should Make Absentee Voting Easier in National Elections

By Sherry Buchanan

International Herald Tribune

ONDON — Even though David Friedman, a former New York resident, has lived in Israel for 15 years, he still wants to make sure that his vote is counted in U.S. elections. But voting from overseas is complicated when voting is by absentee ballot.

In 1976, the first year in which nonresident Americans got the right to vote in federal elections, only 5 percent of American citizens voted; by 1984, 28 percent voted compared to 55 percent at home.

Conservatives Abroad, the British Conservative Party's overseas membership drive organization, said that out of the 550,000 overseas Britons who are eligible to vote, only 15,000 have registered.

The organization says that the poor showing is because overseas Britons have to vote by proxy, must prove they are legal residents of the country they live in and have to make a declaration that they intend to return to Britain eventually, which will undermine the nonresident tax status of some Britons.

But David Smith, director of Conservatives Abroad, said that only Britons domiciled overseas who have sold the inland revenue that they will never return to Britain would be hurt if they made the declaration.

Many Americans abroad who still have a right to vote in state and national elections are not aware of the law.

"Conceptually you could be taxed for voting in local elections," said Henry Valente, director of the Federal Voting Assistance Program at the U.S. Department of Defense.

"But I am not aware of any state where you may be taxed solely because you voted," he said. "For instance, if you still own property there and your car is still registered in the state, then, if you vote, you will be taxed. If you want to ensure that you are not liable for state taxes, just vote for federal offices."

The 1975 Overseas Citizens Voting Rights Act prohibits states from treating Americans residing overseas who vote only for federal offices differently from those who do not.

The most recent U.S. survey indicates that four of being taxed remain a reason for not voting.

The survey indicates that cumbersome procedures or lack of information about these procedures are two of the main reasons expatriates do not vote.

According to a survey of American overseas conducted by the Federal Voting Assistance Program after the 1984 elections, 29 percent said their primary reason for not voting was because they did not know how to get a ballot. Sixteen percent said they did not think they were eligible, and 11 percent said they did not have a state of residence.

Of the remainder who stated a reason for not voting, 6 percent said they did not vote because they did not have a candidate preference, 6 percent because they did not think their vote would matter, 4 percent because they were discouraged by previous attempts to vote, 3 percent because they were concerned about the obligations, 3 percent because they were not familiar with the issues and 3 percent because they had no interest.

The 1975 Voting Act gives Americans who are no longer resident in a state the right to vote in federal elections. They simply have to register in their state of last residence.

Children who have never resided in the United States, who have U.S. citizenship and were born of American parents abroad can also apply to their parents' last state address.

However, the state will ultimately determine whether or not to give them the right to vote.



**VANDALISM** — a gang wrecked the German Cultural Institute in Copenhagen. A fire also gutted the Danish headquarters of AEG AG, the West German electronics manufacturer, Wednesday. It was believed to be revenge for a raid by the police on a squatter haven in Hamburg.

## PLO Is Said to Regain Strong Presence in Lebanon

By Ihsan A. Hijazi

New York Times Service

BEIRUT — Leaders of Lebanon's Muslim and leftist militias have asserted that Palestinian guerrillas loyal to Yasser Arafat had made major progress in re-establishing a military presence in southern Lebanon.

Guerrillas belonging to Mr. Arafat's Palestine Liberation Organization were driven out of the region by invading Israeli troops four years ago.

The Lebanese militia leaders asserted Tuesday that the PLO's efforts to reclaim a foothold in southern Lebanon had made big strides

and assumed "dangerous proportions."

The leaders met amid clashes between PLO guerrillas and militias of the main Shiite movement, Amal, near the port of Sidon, 25 miles (40 kilometers) south of Beirut.

Amal militiamen have been trying to dislodge the guerrillas from the village of Magdoush, five miles east of Sidon.

The Palestinians occupied parts of the village along with other Amal outposts in an offensive launched over the weekend from neighboring Palestinian districts.

It was the first time since 1982

that PLO forces had carried out a military operation of this kind, which generated Lebanese concern that they were out to re-establish military bases outside their camps.

The fighting spread to Beirut on Wednesday as artillery and rocket duels broke out around Rafi al-Brajik, the largest of three Palestinian camps in the city.

The clashes in the capital came as pro-Syrian Lebanese groups were working on the formation of a 1,500-man army to enforce ceasefires around the Palestinian camps in South Lebanon.

A delegation headed by Walid

Jumblatt, the Druze chief, visited Sidon to study the situation.

**Prisoner Exchange**

Syrian forces and members of the pro-iranian group Hezbollah, or Party of God, have exchanged prisoners seized Tuesday, Agence France-Presse reported from Machghra, Lebanon.

The prisoner exchange took place in the Bekaa Valley, where four Syrian soldiers were kidnapped Tuesday by Hezbollah.

They were abducted shortly after a Hezbollah militia unit was abducted at a roadblock manned by joint Syrian-Lebanese patrol.

A delegation headed by Walid

## U.S. Official And Savimbi Meet in Paris

Reuters

PARIS — José Savimbi, the Angolan rebel leader, said Wednesday that he met the U.S. assistant secretary of state for African affairs, Chester A. Crocker, at the end of a private visit to France.

Mr. Savimbi said that he had discussed his attempts to press Luanda's Marxist government to accept negotiations to end the 11-year Angolan civil war.

Angola has repeatedly refused any talks with Mr. Savimbi's National Union for the Total Independence of Angola, known as UNITA, which is backed by South Africa and the United States.

Mr. Savimbi said that Mr. Crocker had spoken of efforts by President Ronald Reagan to raise the Angolan conflict in his talks with the Soviet leader, Mikhail S. Gorbachev.

U.S. diplomats confirmed that Mr. Savimbi had briefed Mr. Crocker on the political and military situation in Angola and his European tour.

The Reagan administration is providing \$15 million in military aid to the rebels fighting the pro-Soviet government in Luanda, which is supported by about 30,000 Cuban troops.

## DOONESBURY

OK, WE OPEN WITH A KIND OF SCARABOON, UNDERSTANDING YOUR STRAIGHT-JACKET VICTORIAN OPERATIONS, ETC.



THEN THE VOICE-OVER SAYS, "SHE TOOK HER FIRST AND LAST PULL UPON HEARINGS ABOUT THE OUTBREAK OF WORLD WAR II."



THEN THE ANNOUNCER DROPS HIS VOICE A LITTLE AND WHISPERS, "DAVENPORT, CLEAN SINCE 1991."



IT MAKES IT SOUND LIKE I DON'T LIVE A BATH TUB IN THE DEPT'S."



THAT WILL BE AN ASPHALT!

Clean Since 1991

DAVENPORT

**Cartier**

Sartor de Cartier  
OR ET ATIER,  
AUTOMATIQUE, ETANCHE

Zürich, Paradeplatz  
Zürich, Türler Baugasse  
St. Gallen  
Zürich, Hotel Neue Park  
Badenweiler 420  
Zürich Airport  
Zürich, Türler 1.3 and Satellite  
Bern, Marktgasse 3  
New York  
Tokyo  
Service-Organisation  
in 100 Städten

**TÜRLER**  
SCHMUCK U. UHREN

**Bridge the gap.**

Distance can separate you from the people you care about in the States. But it doesn't have to. Just pick up the phone. You'll find that AT&T makes it easy to feel close, even when you're far apart.

**AT&T**

Handwritten text in a box: "Handwritten text in a box"

**Bank Hofmann AG**  
Goldschmid 27  
8001 Zürich  
Phone 01/211 57 60

Swiss bank established in 1877.  
Member of the Zürich  
Stock Exchange, Portfolio  
management and investment  
counseling.

**DIAMONDS**

**YOUR BEST BUY**  
Single diamonds at wholesale prices.  
By ordering direct from America's  
the world's most important cut-  
diamond market. Give diamonds  
to the ones you love. Buy for  
investment. For your enjoyment.  
Write abroad for free price list  
or call us.

**Joseph Goldstein**  
diamonds  
Established 1928  
Philadelphia 62, B-2018 Ambler  
Belgium - Tel: (02) 524-07-31  
Telex 71779 rti b  
at the Diamond Club Bldg.  
**Gold Medal**  
1974-1975

**Baccarat**

30 bis, Rue de Paradis  
75010 PARIS  
(thru the archway)  
Tel.: 47 70 64 30  
When in Paris...  
visit our Museum  
Open Monday - Friday  
10 a.m. to 8 p.m.  
Saturday 10-12 a.m. 2-5 p.m.  
Also in selected stores  
near your home.  
Brochures on request

## SCIENCE

## IN BRIEF

## Stroke More Likely in Heavy Drinker

**BOSTON (Reuters)** — Heavy drinkers are four times more likely to have a stroke than non-drinkers but small amounts of alcohol may prevent strokes, a team of British medical researchers have reported.

"Our data suggest that heavy current alcohol intake is an independent, underemphasized and potentially-reversible risk factor for stroke in men," said the team, led by Jawad Gill of Dudley Road Hospital in Birmingham.

The study, reported in *The New England Journal of Medicine*, compared 230 stroke victims and an equal number of patients who were admitted to the hospital for other reasons. The study did not include enough heavy-drinking women to make similar comparisons.

## New Mechanical Heart May Be Tested

**PITTSBURGH (UPI)** — Trials may begin next year at Presbyterian University Hospital on a fully implantable mechanical heart that eventually will be powered by a portable battery pack, the Pittsburgh Post-Gazette has reported.

Dr. Bartley Griffith, a heart implant surgeon, said the device could someday enable a patient to leave home for up to eight hours before having the power pack recharged. The electrically powered pump may eventually replace compressor-driven artificial hearts, such as the Jarvik-7, he said. Dr. Griffith, leader of a surgical team that has done eight Jarvik-7 heart implants, said the hospital has been negotiating with at least two companies toward development of a prototype of the device and will seek approval to test it at the U.S. Food and Drug Administration.

The pump, called an electromechanical ventricular assist device, could be used as a permanent heart or as a life-saving bridge until a patient can get a human heart transplant, Dr. Griffith said.

## Calcium Supplement's Good Doubt

**NEW YORK (UPI)** — First came the disease, osteoporosis, and then the treatment, calcium. Now comes the doubt. "There's been some new information, some new studies, and people are beginning to doubt a little whether calcium supplements have any effect on loss of bone," says Stephen L. Gordon, a researcher at the National Institutes of Health.

Osteoporosis, a crippling disease in which bone mass is lost, came to the forefront of the public's health consciousness only a decade ago, but since then researchers have been gathering reams of information about what causes the disease and how to treat it. Many health-conscious Americans have since laden their diets with calcium-rich foods and taken calcium supplements in tablet form to ward off the disease, which predominantly strikes elderly women.

## Saliva Tester Predicts Ovulation

**DENVER (UPI)** — A new device that uses saliva to predict ovulation is being tested for use in birth control, and experts say it could be a major breakthrough in natural family planning. The system, called Cue Ovulation Predictor, is as easy to use as sucking on a lollipop and avoids the religious and cultural edicts that frown on intrusive birth control devices. It also is able to predict ovulation five days in advance, its inventors say.

That is something other ovulation prediction methods cannot do, said Dr. Louise Tyrer, vice president of medical affairs for the Planned Parenthood Federation of America. "If the data support that it does actually predict ovulation five days in advance, it will be a major breakthrough," she said.

## INTERNATIONAL POSITIONS

## Telecommunications

A Swiss industrial group of international renown in high technology seeks a

MANAGER  
TELEPHONY division

Reporting directly to the group's Chief Executive Officer, this person will define and implement the global strategy for his division in terms of new products development and marketing at the international level. He will prospect and penetrate into new territories while at the same time defending and enlarging already acquired positions. Administering a substantial budget, he will also be responsible for coordinating the activities of the sister companies in the group as well as the growth of his division. He will, in a word, prepare the future. Such a challenge requires the personality of a leader and a winner whose creative dynamism will inspire a combative marketing spirit. The successful candidate will be fluent in three languages (French, English, German) and have a talent for organization and negotiation.

This position, based in Geneva, is open to engineers with university degree (aged 32 to 45) and post-graduate training in management (INSEAD, INSEAP, MBA) as well as a proven track-record in international marketing. Interested candidates are invited to send a hand-written letter with CV and photograph to the address below, ref. SATELLITE. Total discretion is guaranteed.

Centre  
d'orientation  
et de formation  
professionnelle

J.B. et M. Dupont-Huber  
psychologues-conseils  
Av. de la Perrausaz 90  
CH-1814 LA TOUR-DE-PEILZ

Hoggett Bowers  
Executive Search and Selection ConsultantsMarketing  
Communication Manager

Europe, Africa and Middle East  
Based London c\$35,000, Car, Bonus, Benefits

Recognised as a leader in the computer market this high profile company has an excellent reputation for the creativity and effectiveness of its marketing communications.

Reporting to the Marketing Director, this position is responsible for the formulation and management of a comprehensive strategy covering all aspects of internal and external communications for Europe, Africa and Middle East. Candidates experienced in PR, Advertising and Sales promotion must have held a senior marketing role within the international high technology industry. Fluency in English and at least one other European language is essential. Career prospects, working conditions and benefits are excellent in this truly dynamic company.

Male or female candidates should submit in confidence a comprehensive CV or telephone for a Personal History Form to J. Kilvington, Hoggett Bowers plc, Bank House, 100 Queen Street, SHEFFIELD, S1 2DW. 0742 731241, quoting Ref: 2882/HIT.

By Erik Echholm  
New York Times Service

**HEADING** off the proliferation of AIDS among heterosexuals has begun to preoccupy many health officials in the United States, who recognize that past ignorance and inertia allowed the fatal disease to course through the populations of homosexual men and intravenous drug users with devastating effect.

The gathering concern was evident in the surgeon general's recent extraordinary plea that children be frankly told about sex, drugs, and AIDS.

Although recent studies have shown conclusively that the virus that causes AIDS, or acquired immune deficiency syndrome, can pass between men and women through ordinary intercourse, important questions remain about how easily the virus spreads this way, how often it already has, and whether a major epidemic among heterosexuals is likely.

So far, the proportion of the United States' AIDS cases attributable to heterosexual contact remains small. Some experts fear that the AIDS virus is spreading increasingly among heterosexuals and that a surge in cases is in store. Because of the estimated average lag of at least five years between a patient's infection with the virus and diagnosis of the deadly disease, the experts note, statistics on current disease patterns could be dangerously misleading.

But senior federal scientists and many other experts believe the infection is still quite rare among heterosexuals, except for those who use intravenous drugs or who frequently have sex partners who do. Estimates of the number of Americans carrying the AIDS virus range from 50,000 to 2 million, most of them homosexual men or heroin users. Nearly 27,000 AIDS cases have been reported to date in the United States; scientists do not know what portion of virus carriers will eventually develop the disease.

Among heterosexuals, most experts agree, sexually active residents of the inner city face the greatest immediate danger.



Inner city poor are seen as facing the greatest immediate

Up to now, most heterosexual infected AIDS victims have been the partners of heroin addicts, and most have been black or Hispanic women. This explains why fear of five children who developed AIDS after being infected at birth have been black or Hispanic.

Minority teenagers and young adults in urban areas already suffer the United States' highest rates of venereal disease, observes Dean F. Eichenberg, of the San Francisco Department of Health. Add in the high incidence of drug abuse and this group seems "ripe for a wide, heterosexual spread epidemic of AIDS," he warned.

Scientists and health officials at a conference sponsored by the Montefiore Medical Center in New York on the heterosexual transmission of AIDS, agreed that the public at large must be alerted to the rising hazards of unprotected, promiscuous sex. No one disagreed when Mervyn Silverman, director of the American Foundation for AIDS Research, said education should talk "less about risk groups" and "more about risky activities." All applauded New York City's health commissioner, Stephen C. Joseph, when he declared: "The day of the condom has declined."

But preventive efforts must focus with special intensity, most experts agreed, on intravenous drug addicts and their sex partners, the primary sources of AIDS infection among heterosexuals. No effective action has been mounted on the spread of AIDS by shared needles.

Health experts also caution against any relaxing of preventive education about "safe sex" among homosexual and bisexual men. Although half the homosexuals in a few cities may already be infected, a majority nationwide are not and, especially men who only occasionally engage in homosexual acts, may not realize the exceptional danger.

Excluding immigrants from Haiti and Africa, where heterosexual transmission of AIDS is common, the proportion of American AIDS cases traced to heterosexual intercourse with a partner from a known risk group is 3 percent, up from 1 percent in earlier years of the epidemic. Four out of five of these patients are women.

When cases among immigrants

are counted, the total share of the U.S. cases attributed to heterosexual contact is 4 percent.

Only a few American cases are known to have developed from AIDS virus infection that had been passed along so many times that neither partner had any reason to suspect the possible exposure. Such an extended spread of the virus may, however, account for some of the 3 percent of cases with no explained cause, said Dr. Harold Jaffe, chief of AIDS epidemiology at the Federal Centers for Disease Control.

In New York City, 156, or 2 percent, of the 7,696 AIDS cases totaled as of Sept. 15 were attributed to heterosexual contact. But among cases reported in the first nine months of 1986, the proportion has dropped to below 1 percent. Eighty percent of these patients are black or Hispanic. Among 331,000 people who gave blood to the Greater New York Blood Program from April through December 1985, 257, or 0.08 percent, had antibodies to the AIDS virus, a sign of infection. Further investigation revealed that 90 percent of these 257 people had prior homosexual or drug exposure, or had a sex partner who did. In only 11 cases could the source of infection not be identified.

Three new studies have highlighted the risk of unprotected intercourse with a virus carrier. They also raise puzzling questions. Two of the studies, one involving 58 couples at the University of Miami and one of 93 couples at Montefiore, found that half or more of the steady, long-term heterosexual partners of AIDS patients, partners who faced no other discernible exposure, were also infected. The virus seemed to pass as readily from women to men as the reverse, and

ordinary vaginal intercourse was a sufficient means.

During the Miami study, 16 AIDS patients continued, despite doctors' warnings, to have unprotected intercourse over periods ranging from one to three years. Thirteen of their partners became infected, for a transmission rate of over 80 percent.

Of 12 AIDS patients and their partners who continued having sex but used condoms, the infection spread in two cases — a far lower rate but still, given the presumed safety of condoms, a "very disturbing finding," observed Dr. Margaret Fieldt, the study director. In both of these cases the virus spread from man to woman, and Dr. Fieldt speculated that oral sex involving semen discharges might be to blame.

These and other studies found dramatic, unexplained differences in the rate of sexual spread depending on how the first partner had become infected. The virus was passed, through intercourse, more readily from drug abusers than from people exposed by contaminated blood products.

Reaffirming this curious disparity, a study of 73 spouses of transfusion-associated AIDS victims found that only 3 percent of men and 16 percent of women acquired the virus through sexual intercourse over time. In this, as in the other studies, why the virus spread within some couples and not others was a mystery. Transmission was not correlated with frequency of intercourse, suggesting, said Dr. Thomas Peterman of the Centers for Disease Control, that infectivity may vary among individuals or in the same person over time.

All these studies involved couples who had intense relationships over an extended period. Available evidence indicates that the

likelihood of viral transmission in a single heterosexual encounter "must be quite low, probably less than 1 percent per contact," concluded Dr. Peterman and James W. Curran in an article in the *Journal of the American Medical Association*. Scientists suspect that the virus spreads more easily in anal intercourse, which more often involves tearing of tissue that would aid the entry of the virus into the bloodstream.

Some experts wonder whether trends in Haiti are an ominous harbinger of events in the United States. The spread of AIDS in Haiti has shifted dramatically, reports Dr. Warren D. Johnson Jr., of the Cornell Medical College. Hemorrhagic fever and drug abuse accounted for a majority of cases a few years ago, but now heterosexual intercourse is blamed for more than 80 percent of cases.

So far, however, no evidence indicates that the United States is experiencing a similar transition. "It's probably too simplistic to look at trends in Haiti or Africa and conclude we'll have the same problem in a few years," Dr. Jaffe said. "A lot of things in those countries are different," he said, including patterns of sexual promiscuity and the extent to which the AIDS virus is recruited among the population by contaminated transfusions.

It also appears, many scientists think, that the virus has spread more easily via heterosexual intercourse among Africans and perhaps Haitians than among North Americans. Viral diseases are more common among heterosexuals in Africa and studies in Africa produce a "strong suspicion," Dr. Jaffe said, that concurrent infection with another sexually transmitted disease renders a person more capable of infecting others, or more susceptible to invasion by the AIDS virus.

The conjecture is that a person with a disease such as syphilis or gonorrhea has more white blood cells — the kind the AIDS virus utilizes — in the genitals and hence may emit more of the virus in intercourse. Also, sores caused by genital herpes would provide a pathway into the bloodstream for the virus.

In any case, the nation's health officials realize that to halt the official spread of AIDS they must strike a delicate balance. They are urging heterosexuals to make prudent changes in sexual behavior, but they hope to do so without causing unwarranted anxiety or panic.

For anyone who has sex with multiple partners the danger is rising, and it is already great for those whose intimate lives intersect with drug addicts or bisexual men. For now, however, most of the country's heterosexuals apparently face only a slight risk of exposure to AIDS. This contrasts with the plight of homosexual men, among whom the infection is so prevalent that a blanket prescription of unprotected intercourse is entirely credible.

Officials feel they must urge all heterosexuals to be more careful, however, because they know that the accumulation of low individual risks can, under the wrong circumstances, add up to a runaway epidemic.

## INTERNATIONAL POSITIONS

TECHNOLAB GmbH, 7730 VS-Villingen, West Germany  
SALES MANAGER  
FINANCE MANAGER  
PRODUCTION MANAGER

TECHNOLAB is a leading German Company providing complete testing, programming, and system design services to common market customers. It has offices with Companies in France and Italy.

Due to the Company's expansion, the above positions are available. Candidates must be mature and experienced professionals.

Send resume to:

TECHNOLAB GmbH, Fr. Struppach, Tel. 07721/2003-41  
Unter den Eichen 16, 7730 Villingen, West Germany.

## INTERNATIONAL POSITIONS

LEADING HUMANITARIAN ORGANIZATION  
BASED IN GENEVA  
seeks

a highly-qualified and experienced English-language

## REVISER/TRANSLATOR

to work from French and either German or Spanish on texts covering field activities, international law and medical subjects.

Please apply, enclosing CV, copies of degrees and diplomas and a recent photo, to:  
T 18-118527. PUBLICITAS, CH 1211 Geneva 3.

## EXECUTIVES AVAILABLE

## ANPE

17 Avenue Maitlandier, Paris 17ème  
AGENCE SPECIALISEE  
DES INGENIEURS ET CADRES  
12 Rue Blanche, 75002 Paris Cedex 02  
Tel. 1-28.61.41, Fax 1-28.64.42, Tel. 42

• EXECUTIVE: 38 years old, in search of position in large scale business, manufacturing and marketing European and American working languages: English, French, German, Italian, Spanish, Russian, Chinese, Arabic. Will study all proposals and accept immediately. Ref. 540 Paris-Cadex 1

• MANAGER: 47, Managing Director leading manufacturing company, 1,000 employees, involved in large scale business, manufacturing and marketing European and American working languages: English, French, German, Italian, Spanish, Russian, Chinese, Arabic. Will study all proposals and accept immediately. Ref. 541 Paris-Cadex 1

• FINANCIAL CONTROLLER: 35 years old, 10 years experience in manufacturing, financial and marketing direction in pharmaceutical industry, international organization or medical laboratory experience. Will study all proposals and accept immediately. Ref. 542 Paris-Cadex 1

• ADVERTISING MANAGER: 53, resident in Paris, broad international experience in Advertising Director or similar position in Advertising Agency or similar position in France. Would consider relocation in any country. Good knowledge of French and German. Available immediately. Ref. 543 Paris-Cadex 1

• ENGINEER IN ELECTRICITY: M.Sc. in electrical engineering, professional experience, in controlling electrical systems: English, French, German, Chinese, Arabic. Will study all proposals and accept immediately. Ref. 544 Paris-Cadex 1

Write Mr. HUSSAIN,  
Chet Mr. Mendelsohn,  
78 Avenue de Suffren, 75006 Paris.

## "INTERNATIONAL POSITIONS"

appears every THURSDAY

To place an advertisement contact your nearest International Herald Tribune representative on:

Max FERRERO  
181 Ave. Charles-de-Gaulle,  
92521 Neuilly Cedex,  
France.  
Tel: 46-37-9300.  
Telex: 613 595.

Regional Sales  
Manager/Europe

Exciting things are happening in the computer industry. And they're happening fast — at Areté Systems Corporation, where we've revolutionized the market for reliable high speed systems with our family of UNIX-based multiple processor systems. Consider this opportunity to join our profitable, fast-growing organization to set up and manage OEM and Distributor sales and support operations in Europe.

To be considered for this senior position, you'll need a strong sales and sales management background, preferably in computer OEM and VAR markets. UNIX experience is preferred. At Areté, you'll enjoy high visibility, exceptional growth opportunities, plus a competitive compensation package.

Please send your résumé to Dave Mackie, VP Marketing, Areté Systems Corporation, 821 Fox Lane, San Jose, CA 95131. Principals only please. We are an equal opportunity employer m/f/h.

**ARETÉ**  
SYSTEMS CORPORATION

EXCELLENCE IN ALL THINGS

UNIX is a trademark and service mark of AT&T Technologies.



THE WORLD OF

# DUTY FREE Shopping

*'By the trade, for the trade' — the second Tax Free World show continues through tomorrow, featuring international indulgences plus some serious talk about the future of the duty-free industry.*



Photos: British Airports Authority

## Asian Outlets Enjoy Major Growth

The traveler in Europe may be the beneficiary of a highly developed duty-free industry, and the American abroad may be the world's most enthusiastic duty-free shopper, but it is in the Middle and Far East that growth is most explosive. Representing 7 percent and 15 percent respectively of the world trade, these market shares are growing faster than anywhere else, while Europe's share of the duty-free market slows under the threat of harmonization of tariffs scheduled for 1992.

**Far East.** The globe-croving Japanese find that they are valued customers in the duty-free shops of the world where, very often, specially trained Japanese sales people are employed. No one is more aware of this than the cognac industry. Every Japanese national is permitted to import (as are visiting foreigners) these 75cl bottles of spirits or liquors.

The giving of gifts is a highly regarded social obligation in Japan, and the value of the gifts is a major consideration in their purchase. For this reason as much as any other, high-quality cognac has become much sought-after, and producers such as Camus can testify to a strong Japanese market.

The Chinese communities too are great cognac drinkers. Hong Kong, Singapore, Malaysia, Thailand, Taiwan and Indonesia provide the leading per capita consumption of the world, as well as some of the most discerning consumers. This has stimulated special attention to quality of packaging and presentation.

Interestingly, the traveler to China need not fear that he will not find familiar products and brands. Duty-free sales there are increasing by 30 percent a year and have reached around U.S. \$70 million.

"There are now 35 shops," reports Zheng Zhi-zhong of the China National Duty Free Import-Export Corporation. They carry some 300 brands and 2,000 items. With foreign tourists increasingly flocking to this country (some 3 million are estimated by 1990), the potential for both travelers and industry to benefit is enormous.

The duty-free shop at Jakarta was doubled in size this year and thus offers larger and more pleasant shopping facilities. "With Jakarta becoming an important center for international conferences and exhibitions, more Japanese, American and European business people and tourists are expected in the shop," said Mrs. Suharnono, who operates the company responsible for the duty-free shop facility. Beyond liquor, tobacco and fragrances, the shop carries a wide range of top-quality internationally known brands, such as Dior scarves, Cartier watches, Dupont lighters and Cross pens. Efforts are also being made to display and sell a range of local Indonesian products.

In Hong Kong, Duty Free Shoppers, the concessionaires, have won the lion's share of the area's duty-free retailing and are bringing the benefits to both downtown and airport shoppers. A large duty-free store was opened at the Harbour City Center in Kowloon in early 1984, catering mainly to tour groups. The company's original downtown shop on Hankow Road has been totally refur-



bished. Here, the emphasis is on sales of expensive brand-name merchandise that can be collected on departure from Kai Tak airport. Another recent innovation is a new counter in the airport transit area that sells top-priced liquor in presentation packaging.

"Grouping the top range of liquors makes them much easier to find," said DFS regional marketing manager Roger Thomas. While Western credit cards are not accepted for liquor and cigarettes (the card fee exceeds already slim margins), a duty-free credit card has been launched in conjunction with the Japanese credit-card company, JAKS, for the Japanese traveler buying at any DFS shop in the world. Charter passengers whose flights pause at Hong Kong for refueling are also learning to pre-order liquor and tobacco goods for collection at stop-over.

Australia's Labor Party has urged activist (or inward), duty-free shops (IDF) for some years. Now, a bill has been passed and the way is clear for their introduction next April 1.

There are mixed reactions to the introduction of IDF. Qantas favors it because it would reduce in-cabin baggage, a hazard in evacuating an aircraft quickly in emergencies, and would provide a useful annual saving in fuel costs and usage.

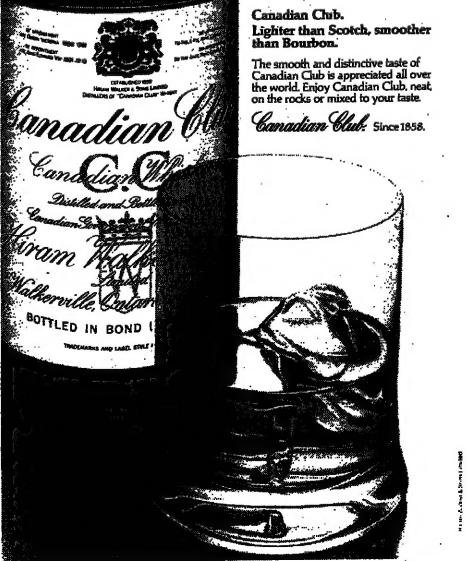
**Middle East.** Two duty-free outlets have made particular news this past year because of their special attention to customer needs. At the 1985 Tax Free World exhibition, Dubai Airport won the award of the Tax Free Operator of the year. The airport serves passengers of 46 airlines who together reach 78 major destinations. This complex of 24 shops reflects the needs of its customers even by its layout which allows for easy movement by shoppers. Promotional activities that consistently bring benefits to the attention of the traveler were also mentioned in the citation.

Under the direction of Colin McLoughlin, general manager, a high standard of goods is displayed. In its first year of operation, Dubai airport topped US \$23 million, and during 1986 a growth of 50 percent on this is expected.

From Abu Dhabi, capital of the United Arab Emirates, over 30 destinations are served. To cater to the cosmopolitan shopper now passing through this ultra-modern airport, there are

THERE'S ONLY ONE GIN FOR THE WELL-INFORMED.





**Canadian Club.**  
Lighter than Scotch, smoother than Bourbon.

The smooth and distinctive taste of Canadian Club is appreciated all over the world. Enjoy Canadian Club, neat on the rocks or mixed to your taste.

*Canadian Club. Since 1858.*

## Cannes Show Biggest Ever

This week sees the world's fast-growing duty-free industry meeting in the Palais des Festivals et de Congresses on Cannes waterfront Croisette. An annual event, the Tax Free World show has drawn over 300 exhibitors and well over 2,000 delegates, making it the biggest duty-free show of its kind.

Many arrived last weekend to attend Monday's opening conference, where a panel of distinguished speakers from the industry aired topics of current concern. One topic discussed was implication of the EEC member's decision to set 1992 as the date for economic harmonization on duty-free sales in Europe.

The effect of this may be to sweep away all duty-free trade by members. Until then, the industry faces a long, hard period of lobbying the commission and persuading its delegates in the European Parliament at Strasbourg.

Inside the Palais there is activity among the booths of lux-

ury products and international brand names. Those with the biggest display areas are the tobacco companies, while the fragrance houses and liquor companies run a close second. "You name it — it's here," seems to be the motto, with the notable exception of the electronics companies, mostly Japanese, whose products fill the shelves of many duty-free shops.

As a buyer, identified by a special lapel badge, one can contract for anything from an expensive presentation decanter of fine Camus cognac to immaculately detailed pottery replicas of wild birds, from the sensual attraction of well-crafted Gold Piel leather goods to carefully blended teas. All are showing their wares in this show of international indulgence.

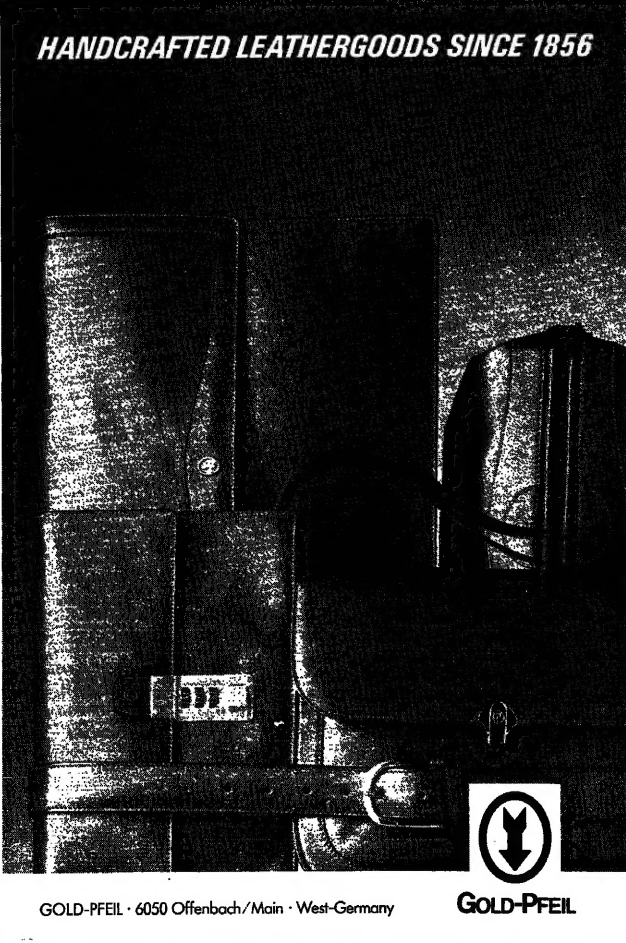
Elsewhere in the exhibition halls, in the early morning, a brisk trade is being carried on in 'samples' of Bloody Mary or black coffee, to clear the foggi-

ness resulting from the previous night in the Camel Club. This is the tobacco-company-sponsored venue to check out late at night for a drink and a dance.

In other parts of Cannes or outside the town, dinner parties are taking place in chateaus or restaurants, which have been booked for the event. Deals are being concluded and future trade assured for the next year. Although this is only the second Tax Free World show to be held, this event was preceded by another similar trade exhibition with a successful 12-year history.

Tomorrow, all will come to an end. The exhibition halls will be stripped of their finery, the checkout queues will be long at the hotel cashier desks, the buses will fill for Nice airport. Tax Free World 1986 will end. But travelers throughout the world in 1987 will find more to lure them into the duty-free shops as they go about their business.

**HANDCRAFTED LEATHERGOODS SINCE 1856**



**GOLD-PFEIL · 6050 Offenbach/Main · West-Germany**

**GOLD-PFEIL**

## Mobile Outlets Show Healthy Sales

Although sales by airport shops dominate the duty-free global business (representing 65 percent), a healthy trade is done on-board aircraft and ships, which account for 17 percent and 18 percent, respectively, of the duty-free market. Airline sales are heaviest on the charter lines handling the packaged holiday business, while the shipping trade is divided between ferry boats and cruise liners.

**Airlines.** Many travelers have noticed that an increasing number of scheduled short-haul journeys now no longer offer duty-free sales unless one makes an individual request. This is because the introduction of business class and overall improved cabin services during such journeys has meant that something had to give.

With duty-free purchasing

possible at the airport of departure, on-board sales were frequently removed. The provision of goods on board, however, still is regarded by all scheduled operators as an important customer service, and therefore is freely available on medium and long flights.

Indeed, airlines such as Lufthansa are busy bringing improvements and innovations to the marketing and stimulation of such sales. Udo Wolf,

Lufthansa's section manager in charge of inflight sales, said: "We are introducing higher-quality goods, such as Ferrari watches, and already are selling some 250 pieces a month at the price of DM 750. As our portfolio of goods improves, we are taking care that we do not stock items that require time-consuming explanations, or clothes that people may wish to try on



and to block the gangways. We run promotional spots on the in-flight video system for our duty-free goods. All sales are linked to a computerized warehousing system, which will enable us shortly to introduce a stable mail-order catalogue for our in-flight customers."

Lufthansa's European passenger profile is different from many other airlines in that it involves mostly business travelers.

Unlike Britain (with London) and France (with Paris), West Germany does not have a "hub" city, from which most traffic flows. Their duties are about equal size, and the business bias of their passenger traffic.

While such scheduled airlines may not be heavily dependent on the revenue from duty-free sales, charter airlines regard it as vital to their continuing effort to keep ticket prices as low as possible.

For this season, charter airlines make a major presentation of duty-free products and give considerable in-flight time to selling. Their cabin staff receive training by combined teams of supplier/manufacturers and airline management. This means that the charter traveler receives the most personal duty-free service in the world.

**Cruises and ferries.**

Cruising is on the increase. Over the past 10 years, it has been growing at approximately 10 percent a year. As a consequence, the early ships taking some 700 passengers are being replaced by the super luxury cruises that can take up to 2,500 passengers.

Cruising is predominantly an American pastime. Of the 2.4 million taking a cruise each year, 1.6 million are American.



**FINLANDIA** TRADITIONAL NORDIC VODKA DISTILLED SINCE 1888



Now these large ships have the space for huge, franchised shopping complexes, where clever marketing targets the goods sold to the type of people who are on board. Prices are set to compete with ports "en route" and the shops have the space to display goods in showcases and windows. With time on hand, passengers have ample opportunity to browse at their leisure.

While much of the world's cruise traffic emanates from the southeastern seaboard of the United States, the focus of sea ferry duty-free trade lies in the English Channel, the North Sea and the Baltic. Rather than franchise on-board sales, ferry line operators prefer to handle everything themselves. Most rely heavily on the on-board revenue to subsidize the low-cost passenger and freight fare for overnight and short-haul routes. Once again, duty-free sales are seen to benefit the business and travel communities.

The heavy restrictions on the purchase of alcoholic beverages in some Scandinavian countries ensure that this category is the major revenue earner on the multiple destinations of the Baltic. The range of products offered, though, is wide, and provides everything most passengers need, making this one of the most beneficial duty-free markets in the world.

While specialty off-shore "supermarket" boats have been a recurring theme to the regular on-shore trader and duty-free trader, this has not inhibited the large business of one-day shopping trips on the ferries crossing the English Channel.

Tourists form the staple traffic of Sealink, Hoverspeed, Townsend Thoresen and the like, but thousands also regard a crossing to Britain or the Continent as a day out and the chance to stock up with cheaper wine, food, liquor and cigarettes. Ferry operators in both the English Channel and the North Sea run special trips to stimulate this trade during low-tourism times.

## Strong Roots, Rapid Growth

The duty-free market as it exists today is a contemporary creation. Although its origins are based in concessions to sailors in international waters hundreds of years ago, the first shop as such was opened in 1931 in Shannon, Ireland, then a major stopover for transatlantic flights.

Paris followed in 1956, and Amsterdam's Schiphol in 1957. Rooted in this service to fare-paying customers was the excuse justification that such sales were for the sustenance and welfare of the traveler abroad. This tenuous justification for sales to only outward-bound passengers still predominates, and is one of the barriers to the development of arrival shops at more destinations.

While the early shops were somewhat akin to those still to be seen in the U.S. (counters with limited display, where goods may be ordered for collection at the departure gate), it was not until the 1970s that the industry suddenly burgeoned. In that decade world air travel grew by a 12.5 percent average a year and in some areas, such as Asia, at 15 percent per year. This was the era of the new wide-bodied jets and the low-cost packaged holiday fare.

Duty-free shops during this decade had to cope with the sudden influx of large groups of people gathering for flights. What began as an ancillary service to passengers developed into the format found in outside retailing — self-service, with product-filled racks. This was certainly the case for the then-primary categories of liquor and tobacco.

At the same time, the 1970s saw the growing strength of a small group of buyers and sellers which still holds sway today. There also developed a retailing structure on more formal lines of supplier, wholesaler, buyer and franchisor.

A trade press, predominantly

British-based, also grew within the industry. It was one of these publications, the International Tax Free Trader, that organized the first world Tax Free Symposium and a small, related supplier exhibition in the Hilton Hotel in Amsterdam 14 years ago.

Today, the Tax Free World exhibition dominates the infrastructure of a town like Cannes and has some 5,000 people involved during the week.

Because world duty-free trade is conducted between relatively few buyers and sellers, because margins fluctuate considerably from country to country, product to product and even supplier to supplier, and because it is predominantly a sellers market, there is little open, published or commonly available data. Research is usually carried out by one or other of the industry participants for their own purposes, and rarely made available to others. Such published data as there is has, of late, emanated from a Scandinavian publisher who conducts a once-a-year research postal questionnaire among some 500 selected "top" duty-free outlets.

Today Europe dominates the trade and it can be found there in its most fully developed form. Several operators, notably KLM and the British Airports Authority, have led the way in aggressive pricing, marketing, advertising and promotion. While liquor and tobacco were long the staple product groups of duty-free, the "others" category of fragrances, electronics, fashion, foods and toys has risen to take an equal or dominant proportion of the trade. Much of these goods are not durable but taxable, so that the historic description of "duty-free" is now an anomaly (as, indeed, is "tax free"), but the latter is more indicative of today's trade, which is epitomized by the Tax Free World meeting this week in Cannes.

### ALL'S WELL THAT BEGINS WELL

The excellence of Beefeater Gin springs initially from the water.

In fact from the Burrough family's own artesian well, a mere mile or so away from the Houses of Parliament.

It is the singular quality of this water that is so important to the distillation of really fine London Dry Gin.

And a vital ingredient in the original recipe passed down by James Burrough in 1820. Upon which, you could say, Beefeater's success has been... well-founded.

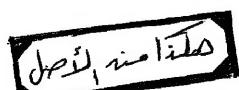


**THE GIN OF ENGLAND**

Allied-Lyons

Allied-Lyons

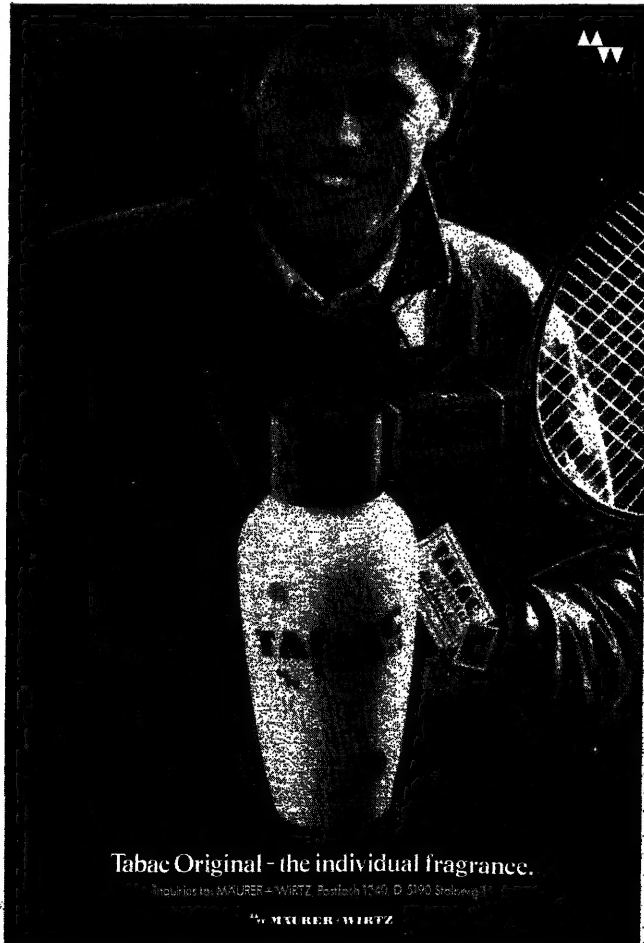
The World.



Allied-Lyons

Allied-Lyons

We sell many more brands: Guerlain, Estée Lauder, Yves Rocher, L'Oréal, Nivea, etc. Write to: Allied-Lyons, 100, rue de la République, 92000 Nanterre, France.



Tabac Original - the individual fragrance.

Produit par MAURER + WIRTZ, Paris 1401, D. 0190 Stalingrad

MAURER + WIRTZ



# A World of Bargains for Duty-Free Shoppers



Next to liquor, the largest category of duty-free sales is in tobacco products — cigarettes, pipe tobaccos, and cigars — which total 24 percent. Two products stand out. The pristine white display stand bearing the simple script name of Davidoff carries the white, beveled-edge packs of one of the most successful cigarettes launched a year ago in duty-free. Zino Davidoff, the doyen of the tobacco specialists, has been closely involved in the development of this brand, which is the most luxurious of cigarettes — large, smooth-smoking and nearly twice as expensive as most brands. The pack of 20 is in a distinctive tortoiseshell finish

British American Tobacco and Ballantine's have come up with a clever joint promotion of products that will intrigue the duty-free shopper. A special

combination pack holds a 75cl. bottle of Ballantine's 12-year whisky and 200 John Player Special cigarettes packed in four drams of 50. This means

the average duty-free allowance in an ingenious and attractive gift presentation that is available through duty-free outlets starting in November.



with the same beveled finish to the sides.

Beyond liquor and cigarettes, there are many more temptations. This is the 'odds' product world of duty-free, which forms 42 percent of the total trade.

Inquiry has shown that, faced with this glittering array of choices, the average duty-free shopper takes about eight minutes wandering around and sifting up the possibilities. After a few more minutes, that customer is ready to make a final choice and head for the cash till. The result: many consumers tend to buy a known brand, but to trade up to a higher quality because the price is more approachable in duty-free.

Take, for instance, the leather goods from Gold-Pfeil (Gold Arrow). Germany's leading quality-leather producer. Any man or woman would be happy to use or receive one of the products from the widely exported ranges of this firm in Offenbach. The Sport range has a classic English appeal with all items partnering each other, each in a distinctive dark, catbird red coloring. Gold-Pfeil's Casacola collection, named after the moon-racing ace of the 30s, suits those who like a relaxed, casual style. For

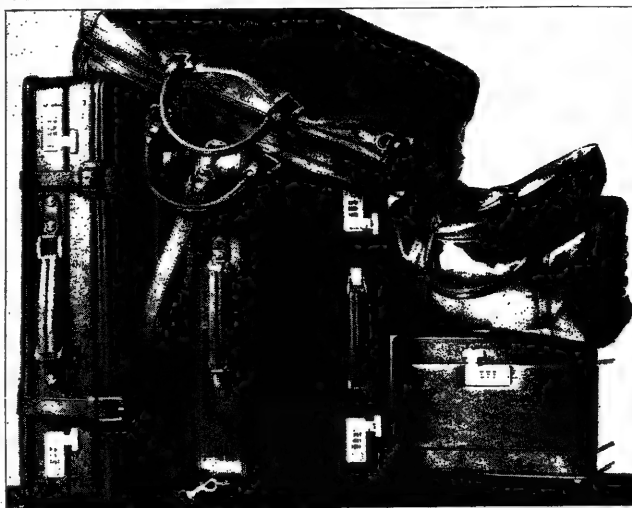
travelers, the Pegasus Club range is functional and specifically designed for the business person. These and other ranges can be seen in duty-free shops at the world's major terminals as well as Gold-Pfeil's own shops in cities such as London, Madrid, Zurich, Tokyo and Miami.

many customers. Now, while ensuring that their loyal users continue to be delighted by its floral notes, Nonchalance has been repackaged with a glamorous modern image to appeal to a new, younger generation of customers also. Top German designer Wido Winderlich has produced a striking lap-lazuli box as well as advertising of elegant sophistication. For men, Tabac with its dry, tangy fragrance is a known and trusted brand from the same producer.

After all this shopping and the long trip home, one might want to relax in front of a television set and watch a favorite sport. American football has caught the imagination of many countries outside the U.S. and Pöndel provides weekly

video tapes of the top games shortly after they are played. Mailed from their German headquarters, these National Football League games provide good entertainment.

Two new products from United Rum Merchants are of interest to those who appreciate this smooth liquor, which could be compared favorably with a good malt whisky or a VSOP cognac. First there is Alfred Lamb's 8 year Reserve, a blend of aged rum all 8 years or older from Jamaica. The other is a highly attractive packaging for Alfred Lamb's 100, a high-strength, high-quality blend of Demerara rum. Using the latest production technology, a superbly designed glass and ceramic 'traditional' flagon makes an ideal gift for the connoisseur.



Gold-Pfeil

Our wide range of personal electronic products will help you get ready for business — in more ways than you'd think. With our new electronic, rechargeable Philipsave, for example, you'll always make a good start to the day. Whether you're at home or travelling.

Around an hour's recharging with the built-in charger is enough for about 2 weeks of carefree cordless shaving. And you can also connect it directly to any power supply from 100 to 240 volts, for charging or direct use.

Or if you need to make an instant note of your thoughts, there's nothing to beat the convenience of a Philips Pocket Memo.



## Philips, always ready for daily business.



The Philips Pocket Memo is probably today's simplest and most convenient means to increase your working efficiency. As well as being a very handy way to save time and ideas. After all, you speak seven times faster than you write.

A Philips Pocket Memo will improve your secretary's efficiency too, with useful features like Visual or Electronic Index Systems for instant identification of urgent messages. Philips Pocket Memos are part of a complete system that makes your working day much easier. And keeps you ready for business, wherever you are.

**Philips. The sure sign of innovation.**



**PHILIPS**

Shown products are also free available on many airports. Philips corporate Marketing Communications, Eindhoven, the Netherlands.

# We would like to thank our readers.

In the early spring of this year, as part of the International Herald Tribune's continuing research program, we conducted a study of our readers. This survey was carried out by a leading independent market research company, Research Services Ltd., London and, to ensure objectivity, was supervised by a panel of leading international advertising and marketing executives.

A full-page questionnaire ran in all editions of the International Herald Tribune six times between March 13 and April 9, 1986.

Because it was impossible to offer reply-paid postage in the 164 countries in which our newspaper is distributed, we offered to make a charitable contribution of one US dollar for each completed questionnaire received by Research Services for analysis. A list of six leading charities was printed in the questionnaire from which readers could choose.

An amazing total of 13,057 valid questionnaires was received by the cut-off date of May 6. This means that one purchaser of the IHT in thirteen took the trouble to fill out the questionnaire and mail it to London.

This is a striking demonstration of the loyalty of IHT readers and of their public-spiritedness.

In addition, a total of \$361 in various different currencies was sent in by readers around the world as unsolicited additional contributions. This sum was distributed among the six charities in the same proportion as designated by the respondents.

The International Herald Tribune was therefore able to mail checks to the individual charities in the following amounts:

Save the Children Fund .....	\$ 3,463.00
Cancer Research .....	\$ 3,384.00
World Wildlife Fund .....	\$ 2,662.00
International Red Cross .....	\$ 2,074.00
Live Aid .....	\$ 1,046.00
Heart Foundation .....	\$ 789.00
	<b>\$13,418.00</b>

These substantial contributions were made possible by you, our readers and on behalf of the beneficiaries and also on our own account, we extend our most sincere appreciation.

If you would like to receive a copy of the 1986 IHT Reader Survey report, please write to Brian Shields, Marketing Director, International Herald Tribune, 181 avenue Charles-de-Gaulle, 92521 Neuilly Cedex, France.



Bringing the world's most important news to the world's most important audience.





NYSE Most Actives				
Vol.	High	Low	Last	Chg.
CCNY	100	100	100	0
IBM	100	100	100	0
...	...	...	...	...

Market Sales				
NYSE 4 a.m. volume	144,000,000			
NYSE 4 a.m. volume	144,000,000			
...	...	...	...	...

NYSE Index				
High	Low	Close	Chg.	Prev.
2,850.00	2,840.00	2,845.00	+10.00	2,835.00
...	...	...	...	...

**Wednesday's**  
**NYSE**  
**Closing**  
Via The Associated Press

AMEX Diary				
Advanced	Declined	Unchanged	Increased	Vol. Issues
11	11	11	11	11
...	...	...	...	...

NASDAQ Index				
High	Low	Close	Chg.	Prev.
1,200.00	1,190.00	1,195.00	+10.00	1,185.00
...	...	...	...	...

AMEX Most Actives				
Vol.	High	Low	Last	Chg.
100	100	100	100	0
...	...	...	...	...

Dow Jones Bond Averages				
Vol.	High	Low	Last	Chg.
100	100	100	100	0
...	...	...	...	...

NYSE Diary				
Advanced	Declined	Unchanged	Increased	Vol. Issues
11	11	11	11	11
...	...	...	...	...

Odd-Lot Trading in N.Y.				
Oct 29	Oct 30	Oct 31	Nov 1	Nov 2
100	100	100	100	100
...	...	...	...	...

Dow Jones Averages				
Open	High	Low	Last	Chg.
2,850.00	2,860.00	2,840.00	2,845.00	+10.00
...	...	...	...	...

Standard & Poor's Index				
High	Low	Close	Chg.	Prev.
1,200.00	1,190.00	1,195.00	+10.00	1,185.00
...	...	...	...	...

NASDAQ Diary				
Advanced	Declined	Unchanged	Increased	Vol. Issues
11	11	11	11	11
...	...	...	...	...

AMEX Stock Index				
High	Low	Close	Chg.	Prev.
1,200.00	1,190.00	1,195.00	+10.00	1,185.00
...	...	...	...	...

Tables include the following prices up to the closing on Wall Street and do not reflect late trades elsewhere.

High	Low	Stock	High	Low	Stock	High	Low	Stock	High	Low	Stock
100	100	IBM	100	100	IBM	100	100	IBM	100	100	IBM
...	...	...	...	...	...	...	...	...	...	...	...

## Share Prices Rise in New York

**United Press International**  
**NEW YORK** — Share prices advanced in heavy trading Wednesday on the New York Stock Exchange, fueled by a strong bond market, lower oil prices and interest in takeover situations.

The Dow Jones industrial average rose 6.33 to close at 1,851.80. The market has advanced every day this week, with the Dow climbing almost 20 points.

Advancing issues outnumbered declines 1,028-582 among the 2,010 issues traded. Volume totaled 164.4 million shares, compared with 145.9 million traded in the previous session.

Traders said stocks got help from takeover speculation and a strong bond market. Jerome Hinkle of Sanford C. Bernstein said bond prices climbed as crude oil prices plunged.

World oil prices were down as much as 50 cents to between \$12 and \$13 a barrel. The Treasury's 30-year bond rose half a point, or 35 for every \$1,000 of face value.

Jon Grovman, head of equity trading at Ladenburg, Thalmann & Co., said one reason takeover activity is so heavy now is that companies are trying to close accounts in 1986; tax treatment for the assets of an acquired company will be less favorable under the new tax law.

The financial markets are waiting for Thursday's report on the U.S. merchandise trade deficit and Friday's report on leading economic indicators. But traders said takeover situations and other restructuring developments were drawing most of the market's attention.

Commercial Credit, being spun off by Control Data, was the most active NYSE-listed issue, rising 1/2 to 21.

Beverly Enterprises followed, gaining 3/4 to 21 1/4. The stock climbed 3/4 Tuesday when the health-care company said senior managers and an outside investor group may propose a leveraged buyout.

Goodyear Tire & Rubber was third, rising 3/4 to 48 1/4. The company has advanced dramatically in recent weeks. British investor James Goldsmith is rumored to have accumulated a 15-percent stake in the company.

Zale Corp. rose 1/4 to 33. After the market closed, Peoples Jewellers launched a \$50-a-share bid for Zale.

USX slipped 1/4 to 25 1/4. Its chairman, David Roderick, said Wednesday that USX Corp. would not pay "greenmail" or be rushed into restructuring moves to deter investor Carl C. Icahn's \$8-billion takeover attempt. In early October, Mr. Icahn offered to purchase USX at \$31 per share. He gave the company an Oct. 22 deadline to accept the offer, come up with a restructuring plan to boost shareholder value or face a hostile bid. Mr. Icahn now has an 11.4-percent stake in USX.


BankAmerica advanced 1 1/4 to 15 1/4 after First Interstate sweetened its bid for BankAmerica to \$3.39 billion in securities.

E.P. Hutton climbed 4 1/4 to 52 as rumors circulated that American Express is about to bid for it. American Express slipped 1/4 to 57 1/4. Neither company would comment on the rumors.

The Hutton speculation boosted other brokerage stocks. First Boston rose 1 1/4 to 49 1/4, Merrill Lynch climbed 1 1/4 to 42 1/4 and Faine Webber rose 1/4 to 36 1/4.

High	Low	Stock	High	Low	Stock	High	Low	Stock	High	Low	Stock
100	100	IBM	100	100	IBM	100	100	IBM	100	100	IBM
...	...	...	...	...	...	...	...	...	...	...	...

**Chopard**  
GENEVE



LUNA D'ORO®

In Geneva available at:  
Chopard Boutique-Confédération Centre - Tel. (22) 29 37 28  
and leading jewellers worldwide

High	Low	Stock	High	Low	Stock	High	Low	Stock	High	Low	Stock
100	100	IBM	100	100	IBM	100	100	IBM	100	100	IBM
...	...	...	...	...	...	...	...	...	...	...	...

High	Low	Stock	High	Low	Stock	High	Low	Stock	High	Low	Stock
100	100	IBM	100	100	IBM	100	100	IBM	100	100	IBM
...	...	...	...	...	...	...	...	...	...	...	...

High	Low	Stock	High	Low	Stock	High	Low	Stock	High	Low	Stock
100	100	IBM	100	100	IBM	100	100	IBM	100	100	IBM
...	...	...	...	...	...	...	...	...	...	...	...

High	Low	Stock	High	Low	Stock	High	Low	Stock	High	Low	Stock
100	100	IBM	100	100	IBM	100	100	IBM	100	100	IBM
...	...	...	...	...	...	...	...	...	...	...	...

## ivetti Wins Monopoly, Produce AT&T's PC

## Whelem Posts Mid-Period Loss \$71.3 Million

## Cenault Said to Seek Audit

**JAPANESE:**  
(Continued from first finance page)  
better every day." All employees, including Mr. Murata, wear beige

### Nippon Steel Seeks Layoffs As Demand Falls

continue as long as the yen appreciation situation continues," the spokesman said. The affected workers would be asked to stay home from work and would receive 70 percent of their pay, he added.

Hiroshi Saito, Nippon's vice president, said earlier that Japan's crude steel output will fall to some 96 million metric tons in the year ending next March 31, from 103 million the previous year.

(Reuters/UPI)

## Italian Magazine Publishers Flag Taxi for the U.S. Market

The decision to go into the United States was based on the marketability of good artwork, layout and color separation — all Italian strong points — and the advantage of a good knowledge of the fashion

monthly women's magazine that entered the U.S. market in 1985. "The international feel of Elle may not in the long term be enough for readers who want more than an American magazine but not so much more that they can't identify with it," Mr. Bonelli said. "It remains to be seen whether Taxi will give the kind of international sensation to make it over here."

The Croches group went to New York in July 1985, taking a floor of

Michael Hadley, a former publisher of *Ladies Home Journal* and a consultant with Veronis & Sullivan, communications brokers in New York, stressed that the grow-



## In Touch

## JAPANESE: Welcomed in Wales

### Japan's Vehicle Exports Up

## Investors Meet Subscription for Channel in Full

A spokeswoman said the funds were raised in France, Britain, Belgium, West Germany, the United

## Japan's Vehicle Exports Up

A spokeswoman said the funds were raised in France, Britain, Belgium, West Germany, the United States, Japan and other countries for the partnership of Eurotunnel SA and Eurotunnel PLC. Earlier, doubts had been raised about Eurotunnel's ability to raise the necessary finance in Britain.

**THE SWISS  
INVESTMENT BANK  
WITH A GLOBAL  
TRADING PRESENCE**

**Swiss Bank Corporation is pleased to announce the opening of its Tokyo Securities Subsidiary on 30th October 1986.**

**SBCI Securities (Asia) Limited**  
Yurakucho Denki Building S-11th Floor  
7-1, Yurakucho 1-chome  
Chiyoda-ku, Tokyo 100  
(03) 214 7731

Our Tokyo Subsidiary will offer a full range of capital market products and complement our existing investment banking operations in the Swiss and German capital markets together with those of:

**Swiss Bank Corporation International Limited, London**

**Swiss Bank Corporation International Securities Inc., New York**



# Swiss Bank Corporation International

## KINGDOM OF DENMARK

**DM 1.000.000.000 Issue of 1986**

consisting of

**DM 750.000.000 5 $\frac{7}{8}$ % Notes due 1991**

**DM 250,000,000 6¼ % Bonds due 1993**

[illegible]











RENCY MARKETS

Dollar Finishes Mixed U.S., Europe Trading

**By Our Staff From Dispatches**  
**NEW YORK** — The dollar mixed Wednesday in quiet trading, as many market participants waited for the report on the U.S. merchandise deficit due on Thursday. The dollar's short-term rally, the firm said.

Many dealers and analysts view the dollar's recent rally, which has pushed it back above 160 yen and 2.0 DM, as only a temporary phase based on a surge in Far Eastern buying interest in order to purchase U.S. Treasury bonds, and on the 49-percent rise in U.S. durable goods orders in September.

In New York, the dollar ended at 2.0245 DM, down from 2.0325 DM on Tuesday. Earlier in London, it closed at 2.0285 DM, down from 2.0318 DM. The U.S. unit was fixed in Frankfurt at 2.0275 DM, down from 2.0321 at Tuesday's fixing.

In other New York trading, the dollar's short-term rally, the firm said.

**London Dollar Rates**

Currency	Rate	Time
Australian dollar	1.4980	10:00
Canadian dollar	1.0000	10:00
Swiss franc	1.6000	10:00
Japanese yen	160.00	10:00
West German mark	2.0245	10:00
French franc	6.5500	10:00

Plaskett Takes the Helm At Continental Airlines

**By Arthur Higbee**  
**Continental Airlines** has named Thomas G. Plaskett as president and chief executive of the airline. Mr. Plaskett, 42, replaces Philip Baker, who recently became president and chief executive of Eastern Airlines.

Mr. Plaskett, who had been thought to be in line as the next president of American Airlines, a unit of AMR Corp., told The Associated Press that he would pursue Continental's current strategy.

"The direction they have laid down is a very sound one," Mr. Plaskett said. "I don't see any reason to alter that course."

Son Succeeds Marcel Dassault As Head of Firm

**International Herald Tribune**  
**PARIS** — Serge Dassault was named Wednesday to succeed his father Marcel, who died last April, as head of Avions Marcel Dassault-Breguet Aviation of France.

The decision, announced by the board, also ended an unsuccessful attempt by Andre Girard, France's defense minister, to establish a supervisory board.

Mr. Dassault, 61, and his family control 49.67 percent of the shares. He was named chairman and president.

The six government board members obtained from voting, apparently on orders of Mr. Girard, industry sources said.

BIG BANG: Computer Snags

(Continued from Page 1)

tion System, the centralized computer system that provides price and dealing information to brokers through a visual display network known as TOPIC.

While the central SEAO processing system has not malfunctioned, the TOPIC information service has proven to be the Achilles' heel.

TOPIC, a videotape system developed by London Stock Exchange technicians, has been in service for six years, but only as of this week has been linked to the newly installed SEAO, where it has revealed its shortcomings in coping with the number of requests.

Company Results

Revenue and profits or losses, in millions, are in local currencies unless otherwise indicated.

Britain	Germany	France	Italy	Japan
<b>Need</b>	<b>Need</b>	<b>Need</b>	<b>Need</b>	<b>Need</b>
1st Quarter 1986	1st Quarter 1986	1st Quarter 1986	1st Quarter 1986	1st Quarter 1986
Revenue	Revenue	Revenue	Revenue	Revenue
Profit	Profit	Profit	Profit	Profit
Dividend	Dividend	Dividend	Dividend	Dividend
Share Price	Share Price	Share Price	Share Price	Share Price
<b>Canada</b>	<b>Canada</b>	<b>Canada</b>	<b>Canada</b>	<b>Canada</b>
1st Quarter 1986	1st Quarter 1986	1st Quarter 1986	1st Quarter 1986	1st Quarter 1986
Revenue	Revenue	Revenue	Revenue	Revenue
Profit	Profit	Profit	Profit	Profit
Dividend	Dividend	Dividend	Dividend	Dividend
Share Price	Share Price	Share Price	Share Price	Share Price
<b>Switzerland</b>	<b>Switzerland</b>	<b>Switzerland</b>	<b>Switzerland</b>	<b>Switzerland</b>
1st Quarter 1986	1st Quarter 1986	1st Quarter 1986	1st Quarter 1986	1st Quarter 1986
Revenue	Revenue	Revenue	Revenue	Revenue
Profit	Profit	Profit	Profit	Profit
Dividend	Dividend	Dividend	Dividend	Dividend
Share Price	Share Price	Share Price	Share Price	Share Price

EUROMARKETS

Dollar-Straight Sector Rises With U.S. Market

**By Christopher Pizzey**  
**London** — The dollar-straight sector of the Eurobond market recovered initial losses of 14 pips during the afternoon session and ended 1/4 or 3/4 higher as U.S. bond prices fell.

But the U.S. market's disappointing outcome to Tuesday's \$7-billion auction of 3-year notes by the U.S. Treasury was not the only factor affecting the dollar-straight sector.

The U.S. market's disappointing outcome to Tuesday's \$7-billion auction of 3-year notes by the U.S. Treasury was not the only factor affecting the dollar-straight sector.

IBM Picks Director-General/ Europe

**ARMONK, N.Y.** — International Business Machines Corp. on Wednesday named C. Michael Armstrong, currently group executive of its information systems and communications group, director-general of IBM Europe, based in La Defense, near Paris.

Mr. Armstrong was also elected president and a member of the board of IBM World Trade Europe/Middle East/Africa Corp., which oversees IBM's operations in those areas. Mr. Armstrong succeeds Paul J. Kofmehl, who left the post Sept. 1 to become group executive of IBM World Trade Americas Group, IBM said.

WALL ST.: Tuning Is All

(Continued from first finance page)

Mr. Miller's investment approach is "to focus on the forces of change in the economy, demographics, legislative changes — and then relate these forces to specific companies."

Stocks that have performed handsomely this year for the fund include Genentech in biotechnology and Rollins Environmental Services in industrial waste disposal, along with New Corp., Affiliated Publications, Marion Laboratories and Community Psychiatric Centers.

**Wednesday's OTC Prices**

MASSADAT (Index of 100, New York Stock Exchange)

1/16 The Associated Press

Symbol	Price	Symbol	Price	Symbol	Price	Symbol	Price	Symbol	Price
ABC	1.10	DEF	1.20	GHI	1.30	JKL	1.40	MNO	1.50
PQR	1.60	STU	1.70	VWX	1.80	YZA	1.90	BCD	2.00
EFG	2.10	HIJ	2.20	KLM	2.30	NOP	2.40	QRS	2.50
TUV	2.60	WXY	2.70	ZAB	2.80	ACD	2.90	BEF	3.00
GHI	3.10	JKL	3.20	MNO	3.30	PQR	3.40	STU	3.50
VWX	3.60	YZA	3.70	BCD	3.80	EFG	3.90	HIJ	4.00
KLM	4.10	NOP	4.20	QRS	4.30	TUV	4.40	WXY	4.50
ZAB	4.60	ACD	4.70	BEF	4.80	GHI	4.90	JKL	5.00
MNO	5.10	PQR	5.20	STU	5.30	VWX	5.40	YZA	5.50
BCD	5.60	EFG	5.70	HIJ	5.80	KLM	5.90	NOP	6.00
QRS	6.10	TUV	6.20	WXY	6.30	ZAB	6.40	ACD	6.50
BEF	6.60	GHI	6.70	JKL	6.80	MNO	6.90	PQR	7.00
STU	7.10	VWX	7.20	YZA	7.30	BCD	7.40	EFG	7.50
HIJ	7.60	KLM	7.70	NOP	7.80	QRS	7.90	TUV	8.00
WXY	8.10	ZAB	8.20	ACD	8.30	BEF	8.40	GHI	8.50
JKL	8.60	MNO	8.70	PQR	8.80	STU	8.90	VWX	9.00
YZA	9.10	BCD	9.20	EFG	9.30	HIJ	9.40	KLM	9.50
NOP	9.60	QRS	9.70	TUV	9.80	WXY	9.90	ZAB	10.00









